# COMMUNITY PARTNERS 

(A NONPROFIT ORGANIZATION) FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION FOR THE YEAR ENDED

JUNE 30, 2012
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# SingerLewak wo 

| Los Angeles |
| ---: |
| Orange County |
| Woodland Hills |
| Monterey Park |
| Silicon Valley |
| San Francisco |
|  |

To the Board of Directors
Community Partners
Los Angeles, California
SINCE 1959

We have audited the accompanying statement of financial position of Community Partners (the "Organization") as of June 30, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year's summarized comparative information has been derived from the Organization's 2011 financial statements and, in our report dated November 15, 2011, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Partners as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2012 on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

To the Board of Directors<br>Community Partners<br>Page 2

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained on pages 22 through 36 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.


SingerLewak LLP
Los Angeles, California
October 23, 2012
(with Comparative Totals for June 30, 2011)

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 6,398,909 | \$ | 5,550,258 |
| Grants and contracts receivable, net |  | 5,927,062 |  | 4,655,613 |
| Prepaid expenses and other assets |  | 212,703 |  | 212,216 |
| Investments |  | 5,663,466 |  | 4,007,486 |
| Beneficial interest in Pasadena Community Foundation |  | 162,326 |  | 171,177 |
| Beneficial interest in California Community Foundation |  | 592,812 |  | 621,846 |
| Property and equipment, net |  | 18,244 |  | 48,868 |
| Total assets | \$ | 18,975,522 | \$ | 15,267,464 |

## LIABILITIES AND NET ASSETS

## Liabilities

Accounts payable and other accrued expenses
Accrued payroll expenses and benefits

Total liabilities

## Net assets

Unrestricted
Temporarily restricted

Total net assets

Total liabilities and net assets

| $\$$ | 613,068 | $\$$ | 880,332 |
| :--- | :--- | :--- | :--- |
| 677,755 |  | 655,488 |  |
|  |  |  |  |

1,290,823 1,535,820

| $1,697,911$ | $1,298,306$ |
| ---: | ---: |
| $15,986,788$ |  |

$17,684,699 \quad 13,731,644$
\$ 18,975,522 \$ 15,267,464

|  | Unrestricted |  | Temporarily Restricted |  | $\begin{gathered} 2012 \\ \text { Total } \end{gathered}$ |  | $\begin{aligned} & 2011 \\ & \text { Total } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue and support |  |  |  |  |  |  |  |  |
| Conference and special events | \$ | - | \$ | 1,464,829 | \$ | 1,464,829 | \$ | 1,493,903 |
| Contract and consulting fees |  | 289,991 |  | 599,033 |  | 889,024 |  | 785,708 |
| Contributions |  | 1,120 |  | 1,195,113 |  | 1,196,233 |  | 622,269 |
| Corporation and foundation grants |  |  |  | 14,541,003 |  | 14,541,003 |  | 9,003,270 |
| Government revenue |  |  |  | 3,610,360 |  | 3,610,360 |  | 3,420,257 |
| In-kind revenue |  | 42,911 |  | 215,173 |  | 258,084 |  | 45,127 |
| Investment income |  | 32,863 |  | $(1,857)$ |  | 31,006 |  | 197,624 |
| Other income |  |  |  | 162,034 |  | 162,034 |  | 276,919 |
| Uncollectible receivables |  |  |  | $(802,500)$ |  | $(802,500)$ |  | - |
| Net assets released from restrictions: |  |  |  |  |  |  |  |  |
| Program services |  | 14,371,548 |  | $(14,371,548)$ |  | - |  | - |
| Project administration fees |  | 1,791,997 |  | $(1,791,997)$ |  | - |  |  |
| Strategic initiative and consulting revenue |  | 1,266,193 |  | $(1,266,193)$ |  | - |  | - |
| Total revenue and support |  | 17,796,623 |  | 3,553,450 |  | 21,350,073 |  | 15,845,077 |
| Functional expenses |  |  |  |  |  |  |  |  |
| Program services |  | 14,573,398 |  | - |  | 14,573,398 |  | 14,404,485 |
| Supporting services: |  |  |  |  |  |  |  |  |
| Management and general |  | 1,496,200 |  | - |  | 1,496,200 |  | 1,363,823 |
| Fundraising |  | 1,327,420 |  | - |  | 1,327,420 |  | 1,170,605 |
| Total functional expenses |  | 17,397,018 |  | - |  | 17,397,018 |  | 16,938,913 |
| Change in net assets |  | 399,605 |  | 3,553,450 |  | 3,953,055 |  | $(1,093,836)$ |
| Net assets, beginning of year |  | 1,298,306 |  | 12,433,338 |  | 13,731,644 |  | 14,825,480 |
| Net assets, end of year | \$ | 1,697,911 | \$ | 15,986,788 | \$ | 17,684,699 |  | 13,731,644 |

(with Comparative Totals for the Year Ended June 30, 2011)
Personnel expenses
Salaries
Payroll taxes
Employee benefits

Total personnel expenses

Other expenses
Advertising
Bad debt expense
Conference registrations
Conference and meetings
Depreciation and amortization
Dues and publications
Facilities and equipment
Funds disbursed to separated projects
Grants - external
Honoraria
In-kind expense
Insurance
Licenses and fees
Office expense and supplies
Postage and printing
Printing
Professional servi
Program supplies
Rent
Special events
Staff training
Telephone and utilities
Travel
Total other expenses
Total functional expenses

| Program Services | Management and General | Fundraising | $\begin{aligned} & 2012 \\ & \text { Total } \end{aligned}$ |  | $\begin{aligned} & 2011 \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 5,739,394 | \$ 837,378 | 753,620 | \$ 7,330,392 | \$ | 6,866,485 |
| 528,753 | 65,255 | 71,995 | 666,003 |  | 639,296 |
| 636,732 | 107,000 | 80,564 | 824,296 |  | 785,638 |
| 6,904,879 | 1,009,633 | 906,179 | 8,820,691 |  | 8,291,419 |
| 39,327 | 1,088 |  | 40,415 |  | 39,125 |
| 76,237 | 750 |  | 76,987 |  | 35,229 |
| 67,418 | - |  | 67,418 |  | 56,930 |
| 727,237 | - | - | 727,237 |  | 898,202 |
|  | 30,624 |  | 30,624 |  | 39,144 |
| 44,929 | 10,050 |  | 54,979 |  | 44,422 |
| 68,244 | 1,855 |  | 70,099 |  | 69,806 |
| 609,611 | 556 | - | 610,167 |  | 1,193,116 |
| 457,724 | 1,000 |  | 458,724 |  | 1,125,413 |
| 161,252 | 8,097 |  | 169,349 |  | 80,056 |
| 215,173 | 42,911 |  | 258,084 |  | 45,127 |
| 30,948 | 43,554 | - | 74,502 |  | 66,029 |
| 51,333 | 26,879 |  | 78,212 |  | 70,739 |
| 230,247 | 58,493 |  | 288,740 |  | 268,149 |
| 290,498 | 23,700 | - | 314,198 |  | 253,340 |
| 2,714,824 | 145,892 | 142,650 | 3,003,366 |  | 2,673,264 |
| 293,539 | 295 | - | 293,834 |  | 225,744 |
| 612,933 | 69,948 | - | 682,881 |  | 538,729 |
|  |  | 278,591 | 278,591 |  | 109,157 |
| 15,462 | 11,315 | - | 26,777 |  | 18,845 |
| 132,177 | 9,560 | - | 141,737 |  | 159,455 |
| 829,406 | - | - | 829,406 |  | 637,473 |



For the Year Ended June 30, 2012
(with Comparative Totals for the Year Ended June 30, 2011)

|  |  | 2012 |  | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Cash received from contributors | \$ | 20,073,229 | \$ | 17,346,159 |
| Cash paid to employees and suppliers |  | $(17,637,489)$ |  | $(16,826,327)$ |
| Interest received |  | 105,782 |  | 68,555 |
| Net cash provided by operating activities |  | 2,541,522 |  | 588,387 |
| Cash flows from investing activities |  |  |  |  |
| Purchases of property and equipment |  | - |  | $(2,029)$ |
| Purchases of marketable securities |  | $(4,796,754)$ |  | $(2,962,123)$ |
| Sales of marketable securities |  | 3,104,613 |  | 1,720,000 |
| Change in beneficial interest in Pasadena Community Foundation |  | 3,647 |  | $(134,851)$ |
| Change in beneficial interest in California Community Foundation |  | $(4,377)$ |  | $(4,879)$ |
| Net cash used in investing activities |  | (1,692,871) |  | $(1,383,882)$ |
| Net increase (decrease) in cash and cash equivalents |  | 848,651 |  | $(795,495)$ |
| Cash and cash equivalents, beginning of year |  | 5,550,258 |  | 6,345,753 |
| Cash and cash equivalents, end of year | \$ | 6,398,909 | \$ | 5,550,258 |
| Reconciliation of change in net assets to net cash provided by operating activities |  |  |  |  |
| Change in net assets | \$ | 3,953,055 | \$ | $(1,093,836)$ |
| Adjustments to reconcile change in net assets to net cash provided by operating activities |  |  |  |  |
| Bad debt expense |  | $(25,611)$ |  | 7,611 |
| Discount on receivables |  | $(80,069)$ |  | $(50,998)$ |
| Depreciation and amortization |  | 30,624 |  | 39,144 |
| Net unrealized (gains) losses on investments (Increase) decrease in |  | 74,776 |  | $(125,690)$ |
| Grants and contracts receivable |  | $(1,165,769)$ |  | 1,746,325 |
| Prepaid expenses and other assets |  | (487) |  | $(63,979)$ |
| Increase (decrease) in |  |  |  |  |
| Accounts payable and other accrued expenses |  | $(267,264)$ |  | 116,202 |
| Accrued payroll expenses and benefits |  | 22,267 |  | 13,608 |
| Net cash provided by operating activities | \$ | 2,541,522 | \$ | 588,387 |

The accompanying notes are an integral part of these financial statements.

# COMMUNITY PARTNERS 

(A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS

June 30, 2012

## NOTE 1 - ORGANIZATION

Community Partners (the "Organization") is a California nonprofit, public benefit corporation that works with social entrepreneurs, grantmakers and civic leaders to imagine possibilities, design solutions and see them through. Building on extensive experience working with nonprofits and funders, the Organization helps foster, launch and sustain powerful initiatives for change. The Organization is a solutions partner providing expertise in best practices, a vast knowledge base in project development and management, familiarity with the civic landscape and a commitment to advancing the public good.

Across all program areas, the Organization works toward its organizational vision: a vibrant society in which individuals and institutions use knowledge, resources and relationships to build equitable, democratic and thriving communities. Through the Fiscal Sponsorship program, the Organization provides infrastructure and counsel to help community leaders succeed as agents of change. Through Grantmaker Partnerships, the Organization applies its expertise in program management, technical assistance and training to leverage funder investment. Through Thought Leadership and Knowledge Sharing, the Organization generates and advances innovative ideas that serve as springboards for an effective civil society.

## Funding

The projects of the Organization are funded primarily by foundations, corporate and government grants and donations from individuals. The management and general operations of the Organization are funded primarily by the administrative fee charged on project revenues, which is $9 \%$ on revenues from private sources and $12 \%$ on revenues from public and government sources. Additional funds are earned from strategic initiatives, contracts, consulting services and earnings on investments.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting and Reporting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

## Cash and Cash Equivalents

The Organization considers investments with original maturities of three months or less to be cash equivalents. Cash equivalents consist primarily of money market funds. The carrying amount approximates fair value because of the short maturity of those instruments.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Grants and Contributions

Grants and contributions received on behalf of projects are recorded as temporarily restricted support when they are awarded and are then reclassified to unrestricted net assets when the funds are spent.

If project funds are not spent before a project separates, such funds are recorded as a fund transfer expense at the time of separation. Grants receivable on behalf of projects that are not actually received before a project separates from the Organization are recorded as a fund transfer expense at the time of separation. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. An allowance for uncollectible contributions receivable is provided, if necessary, based on management's judgment, including such factors as prior collection history, type and nature of contribution and when contributions are anticipated to be received.

## Government Grants

The Organization receives a portion of its total public support under governmental grants, which pay the Organization based on reimbursable costs as defined by the grants. Reimbursements recorded under these grants are subject to audit. Management believes that material adjustments will not result from subsequent audits, if any, of costs reflected in the accompanying financial statements.

## Investments

Investments in mutual funds and certificates of deposit are measured at fair value in the accompanying statements of financial position. Investment income (including interest and dividends) and unrealized gains and losses have been reflected in the statement of activities as increases or decreases in unrestricted net assets unless their use has been temporarily restricted by donors.

Beneficial interest in California Community Foundation and beneficial interest in Pasadena Community Foundation are measured at the fair value as stated by the California Community Foundation and the Pasadena Community Foundation, respectively.

## Contributed Services and Merchandise

Contributed services are recognized as revenue if the services received create or enhance nonfinancial assets, require specialized skills provided by individuals possessing those skills and typically need to be purchased if not provided by donation. Contributed services and merchandise are recorded at the fair market value of the services or merchandise provided. Contributed services and promises to contribute services that do not meet the above criteria are not recognized as revenues and are not reported in the accompanying financial statements.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Property and Equipment

At the project level, cost of assets purchased under $\$ 5,000$ is charged to expense. For the year ended June 30, 2012, there were no additional assets purchased by the projects.

Property and equipment over $\$ 5,000$ that have been acquired for the projects with grant funds and assets over $\$ 1,000$ that have been acquired with unrestricted funds that remain the property of the Organization are capitalized on the Organization's books at cost. For the year ended June 30, 2012, there were no additional assets purchased with unrestricted funds. Depreciation and amortization on these assets are recognized on a straight-line basis over their estimated useful lives as follows:

| Office equipment | 5 years |
| :--- | ---: |
| Computer equipment/phone systems | 3 years |
| Leasehold improvements | Life of lease |

## Functional Allocation of Expenses

Project expenses and program expenses of the Organization's head office are charged to program services, and administrative expenses of the Organization's head office are charged to management and general expenses. Fundraising costs at the project level are charged to fundraising expense.

## Advertising

Advertising expenses are charged to expense as incurred. For the year ended June 30, 2012, advertising expense was \$40,415.

## Income Taxes

The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and Section 23701(d) of the California Revenue and Taxation Code. Accordingly, a provision for federal or state income taxes is not recorded in the accompanying financial statements. The Organization is classified as an organization that is not a private foundation under Section 509(a)(1) and 170(b)(1)(A) of the Internal Revenue Code.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Income Taxes (Continued)

The Organization recognizes the impact of tax positions on the financial statements in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic No. 740, Accounting for Uncertainty in Income Taxes ("ASC 740"). ASC 740 clarifies the uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statements No. 109, Accounting for Income Taxes, and prescribes a recognition and measurement of a tax position taken or expected to be taken in a tax return. In accordance with ASC 740, the Organization recognizes the impact of tax positions in the financial statements if that position is more likely than not of being sustained on audit, based on the technical merits of the position. To date, the Organization has not recorded any uncertain tax positions. The Organization recognizes potential accrued interest and penalties related to uncertain tax positions in income tax expense. During the year ended June 30, 2012, the Organization did not recognize any amount in potential interest and penalties associated with uncertain tax positions. In accordance with the tax statute, the Organization's tax returns remain subject to examination for all tax years ended on or after June 30, 2008 with regard to all tax positions and the results reported.

## Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Management's estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Estimated Fair Value of Financial Instruments

As defined in FASB Accounting Standards Codification Topic No. 820, Fair Value Measurements and Disclosures ("ASC 820"), fair value is the amount that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date (i.e., the exit price).

ASC 820 requires enhanced disclosures about financial instruments that are measured and reported at fair value. ASC 820 establishes a fair value hierarchy that prioritizes and ranks the level of market price observability used in measuring fair value. Market price observability is impacted by a number of factors, including the type of instrument, the characteristics specific to the instrument and the state of the marketplace (including the existence and transparency of transactions between market participants). Instruments with readily available, actively quoted prices or for which fair value can be measured from actively quoted prices in an orderly market will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Estimated Fair Value of Financial Instruments (Continued)
Instruments measured and reported at fair value are classified and disclosed in one of the following categories based on inputs:

Level 1- Quoted prices are available in active markets for identical instruments as of the reporting date.

Level 2 - Pricing inputs are observable for the instruments, either directly or indirectly, as of the reporting date, but are other than quoted prices as in Level 1. Fair value is determined through observable trading activity reported at net asset value or through the use of models or other valuation methodologies.

Level 3 - Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant judgment or estimation by the Organization.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given instrument is based on the lowest level of input that is significant to the fair value measurement.

The Organization's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the instrument. Financial instruments included in the Organization's statement of financial position include cash and cash equivalents, grants and contracts receivable, accounts payable and accrued expenses. The carrying values of all those financial instruments approximate fair values due to the short maturity of these instruments.

See Note 5 for further discussion relating to ASC 820 and the Organization's financial assets.

## Recently Adopted Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update No. 2010-06, Improving Disclosures about Fair Value Measurements, which was codified in ASC 820, Fair Value Measurements and Disclosures. This guidance amends the disclosure requirements related to recurring and nonrecurring fair value measurements and requires new disclosures on significant transfers of assets and liabilities between Level 1 and Level 2 of the fair value measurement hierarchy, including the reasons and the timing of the transfers. Additionally, the guidance requires a rollforward of activities on purchases, sales, issuance and settlements of the assets and liabilities measured using Level 3 measurements which became effective for the reporting period beginning July 1, 2011. See Note 6 for further disclosures.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Recently Issued Accounting Pronouncements

In May 2011, the FASB issued Accounting Standards Update No. 2011-04, Fair Value Measurements and Disclosures (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS ("ASU 2011-04"). ASU 201104 affects all entities that are required or permitted to measure or disclose the fair value of an asset, a liability or an instrument classified in a reporting entity's equity in the financial statements. ASU 2011-04 changed the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Amendments under ASU 2011-04 will be effective for annual periods beginning after December 15, 2011. The Organization's management is in the process of assessing the effect that this guidance will have on the financial statements.

## Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents, beneficial interest in California Community Foundation, beneficial interest in Pasadena Community Foundation, investments and grants and contracts receivable.

## Cash and Cash Equivalents

The Organization places its cash and cash equivalents with high-credit, quality financial institutions. At times, such cash may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit. Effective December 31, 2010 through December 31, 2012, the FDIC is providing unlimited insurance coverage on non-interest bearing accounts. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.

## Investments

The Organization holds significant investments in seven financial institutions which includes mutual funds and certificates of deposit. Credit risk is the failure of another party to perform in accordance with the contract terms. The Organization is exposed to credit risk for the amount of the investments. The Organization has never sustained a loss on any investment due to nonperformance and does not anticipate any non-performance by the issuers of these securities.

## Grants and Contracts Receivable

With respect to grants and contracts receivable, the Organization routinely assesses the financial strength of its donors and, as a consequence, believes that this receivable credit risk exposure is limited. Two (2) donors composed a total of $48 \%$ of the total grants and contracts receivables.

For the year ended June 30, 2012, there was one donor that accounted for $21 \%$ of total revenue and support.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 3 - CASH AND CASH EQUIVALENTS

The Organization maintains its cash balances at three financial institutions located in Southern California. Much of this cash is held on behalf of the projects.

As of June 30, 2012, \$10,799,630 of cash and investments represented temporarily restricted monies from projects.

## NOTE 4 - GRANTS AND CONTRACTS RECEIVABLE

At June 30, 2012, the Organization had receivables that represented unconditional promises to donate funds by various foundations and governmental entities for use by the projects.

```
Due in less than 1 year
\$ 5,624,912
Due in \(1-5\) years
Less present value discount of \(0.39 \%-1.48 \% \quad\)\begin{tabular}{r}
\(5,930,812\) \\
3,750 \\
\hline
\end{tabular}
```

Total pledges and grants receivable, net
$\mathbf{\$ 5 , 9 2 7 , 0 6 2}$

## NOTE 5 - INVESTMENTS

Investments consisted of mutual funds holding short-term federal and corporate instruments with average maturities of less than two years and certificates of deposit with maturities ranging from 5 to 12 months. In accordance with ASC 820, cash equivalents and marketable securities are measured at fair value. Management has established the fair value of Level 1 investments through review of the annual investment statements provided by the investment brokerage company. See Note 6 for a description of Level 3 investments.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 5 - INVESTMENTS (Continued)

The following table summarizes the Organization's financial assets and liabilities by the fair value hierarchy levels in accordance with ASC 820 as of June 30, 2012.

|  | Level 1 | Level 2 |  | Level 3 |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bond fund | \$ 1,378,778 | \$ | - | \$ |  | \$ 1,378,778 |
| Certificate of deposits and corporate bonds | 4,284,688 |  | - |  |  | 4,284,688 |
| Beneficial interest in Pasadena Community Foundation (Note 6) | - |  | - |  | 162,326 | 162,326 |
| Beneficial interest in California Community Foundation (Note 6) | - |  | - |  | 592,812 | 592,812 |
| Total | \$ 5,663,466 | \$ | - | \$ | 755,138 | \$ 6,418,604 |

The components of total investment return from these investments for the year ended June 30, 2012 consisted of the following:

| Interest and dividend income | $\$ \quad 105,782$ |
| :--- | :--- | :--- |
| Net unrealized gains (losses) | $(\mathbf{7 4 , 7 7 6 )}$ |
|  | $\mathbf{\$ 1} \quad \mathbf{3 1 , 0 0 6}$ |

## NOTE 6 - BENEFICIAL INTEREST

## Beneficial interest in Pasadena Community Foundation

One of the Organization's projects, the Saturday Conservatory of Music (the "Conservatory"), received an irrevocable gift to establish a permanent agency endowment fund (the "Fund"). The funds are perpetual trusts held and managed by Pasadena Community Foundation ("PCF"), and the Conservatory is named as the beneficiary of the Fund in the agreement with PCF. PCF has full authority and discretion as to the investment and reinvestment of assets of the funds. PCF makes distributions from permanent, endowed funds as grants for charitable purposes. The amount distributed for grants each year from PCF's permanent funds is determined by the current spending rate, which is set by PCF's board of directors. Any distributions are reported as unrestricted revenue.

The Organization's beneficial interest in perpetual trust is maintained as a temporarily restricted net asset instead of a permanently restricted net asset. When the Conservatory separates from the Organization, the Organization will remove the perpetual trust from the financial statements.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 6 - BENEFICIAL INTEREST (Continued)

Beneficial Interest in California Community Foundation
The Organization has entered into an irrevocable agreement with California Community Foundation (the "Foundation"), whereby the Foundation has established a Community Partners Fund (the "Fund") to be used for philanthropic purposes. The Organization is named as the beneficiary of the Fund in the agreement with the Foundation, and the Foundation has the discretion to distribute the Fund and any future earnings for broad charitable uses and purposes of the Organization.

In accordance with ASC 820, the beneficial interest in Pasadena Community Foundation and California Community Foundation is classified within Level 3, since there are no active markets for this investment and therefore the Organization is unable to obtain independent valuations from market sources. The total amount of assets measured using Level 3 valuation methodologies represented approximately 4\% of total assets as of June 30, 2012.

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

|  | Beneficial Interest Pasadena Community Foundation |  | Beneficial Interest California Community Foundation |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, June 30, 2011 | \$ | 171,177 | \$ | 621,846 |
| Contributions |  | 1,478 |  |  |
| Distributions |  | $(6,046)$ |  |  |
| Fees |  | $(2,426)$ |  | $(5,107)$ |
| Interest earned |  | 3,347 |  | 9,484 |
| Changes in value |  | $(5,204)$ |  | $(33,411)$ |
| Balance, June 30, 2012 | \$ | 162,326 | \$ | 592,812 |

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2012 consisted of the following:

| Office equipment | $\$ \quad 73,474$ |
| :--- | ---: | ---: |
| Computer equipment | 87,558 |
|  | 161,032 |
| Less accumulated depreciation and amortization | $\mathbf{1 4 2 , 7 8 8}$ |
| $\mathbf{1 8 , 2 4 4}$ |  |

Depreciation and amortization expense of $\$ 30,624$ was incurred for the year ended June 30, 2012.

## NOTE 8 - COMMITMENTS AND CONTINGENCIES

## Operating Leases

The Organization leases a facility and office space under a lease that expires in June 2016. In addition, the Organization enters into lease agreements on behalf of the projects. These agreements have expiring dates up to June 2014, and some of the lease agreements have options to renew.

Future minimum lease payments at June 30, 2012 were as follows:

| Year Ending <br> June 30, |  |  |
| :---: | ---: | ---: |
| 2013 |  | 629,484 |
| 2014 |  | 577,066 |
| 2015 | 338,489 |  |
| 2016 |  | 318,828 |

## Total

Rent expense under these operating leases amounted to $\$ 682,881$ for the year ended June 30, 2012.

## Litigation

In the normal course of business, the Organization may become a party to litigation. Management believes there are no asserted or unasserted claims or contingencies that would have a significant impact on the financial statements of the Organization as of June 30, 2012.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2012 

## NOTE 9 - 403(b) DEFERRED COMPENSATION PLAN

The Organization participates in a 403(b) plan, whereby it makes contributions for certain eligible employees. The plan is a qualified plan under the Internal Revenue Code.

Effective July 1, 2000, employees direct the investment of these contributions through an array of mutual funds offered by Mutual of America. Contributions for personnel employed for a specific project are provided from funds for that project. Contributions under the plan vest immediately. Contribution expense for the year ended June 30, 2012 was $\$ 214,850$.

## NOTE 10 - CONTRIBUTED SERVICES AND MERCHANDISE

A number of unpaid volunteers have made significant contributions of their time and service to the Organization, and several projects received donated merchandise. Total value of these contributed services and merchandise was \$258,084 for the year ended June 30, 2012.

## NOTE 11 - SUBSEQUENT EVENTS

In August 2012, the Organization received a Change in Donation Letter from a Foundation, notifying the Organization that the future receivable of $\$ 765,000$ would no longer be paid. Management considers this event to be a Type I subsequent event in accordance with ASC 855 and thus, the receivable amount of \$765,000 was written off as of June 30, 2012.

Management has evaluated all other significant events or transactions that have occurred since the balance sheet date and through October 23, 2012, which represents the date the financial statements were available for issue. There were no additional events noted that required adjustment to or disclosure in the consolidated financial statements.

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California Community Technology Policy Group (CCTPG) ..... 23
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California Safe Schools ..... 24
CANCURE ..... 26
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The accompanying notes are an integral part of these financial statements.

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    Discount on grants receivable
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    Liabilities
        Total liabilities
        Total net assets
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            Total liabilities and fund balance
    StATEMENT OF ACTIVITIES
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|  |  | $\begin{gathered} \text { Painted Brain } \\ 0600 \\ \hline \end{gathered}$ |  | Amigos de Siqueiros 0602 |  | $\begin{gathered} \text { Green LA } \\ 0603 \\ \hline \end{gathered}$ |  | Walking in Community 0605 |  | California <br> Participation <br> Project <br> 0606 |  | $\begin{gathered} \text { Community } \\ \text { Kitchen } \\ 0607 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Perinatal Mental } \\ \text { Health } \\ 0608 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Specialty Care } \\ \text { Initiative } \\ 0609 \\ \hline \end{gathered}$ |  | Al Rodriguez Memorial Fund$\qquad$ 0610 |  | Alchemy Annenberg Foundation 0611 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 3,365 | \$ |  | \$ | $\begin{array}{r}12,902 \\ \hline 1,000\end{array}$ | \$ | 79,461 - 39,342 | \$ | 8,138 | \$ | $\begin{array}{r} 17,868 \\ 5,000 \end{array}$ | \$ | 1,897 | \$ | $\begin{array}{r} 132,291 \\ 63,271 \\ 10,744 \end{array}$ | \$ | $\begin{array}{r} 968,236 \\ 1,025,000 \end{array}$ | \$ | 6,700 | \$ | $(5,253)$ - 5,253 |
|  |  |  | - |  |  |  | 50 |  | - |  | 25 |  | - |  | 75 |  | - |  | - |  | - |
| \$ | 3,365 | \$ | - | \$ | 13,902 | \$ | 118,853 | \$ | 8,138 | \$ | 22,893 | \$ | 1,897 | \$ | 206,381 | \$ | 1,993,236 | \$ | 6,700 | \$ | - |
| \$ | 3,365 | \$ |  | \$ | $\begin{array}{r} 1,509 \\ 12,393 \\ \hline \end{array}$ | \$ | $\begin{aligned} & 24,132 \\ & 94,721 \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 1,910 \\ 6,228 \\ \hline \end{array}$ | \$ | 22,893 | \$ | 1,897 | \$ | $\begin{array}{r} 15,843 \\ 190,538 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 222 \\ 1,993,014 \\ \hline \end{array}$ | \$ | 6,700 | \$ | $-$ |
| \$ | 3,365 | \$ | - | s | 13,902 | \$ | 118,853 | \$ | 8,138 | \$ | 22,893 | \$ | 1,897 | \$ | 206,381 | \$ | 1,993,236 | \$ | 6,700 | \$ | - |
| \$ | 273 | \$ | 206 | \$ | 110 | \$ | - | \$ | 25 | \$ | 10,800 | \$ | - | \$ | 26,779 | \$ | - | \$ | - | \$ | - |
|  | - |  | - |  | 1,000 |  | 191,000 |  |  |  | 43,000 |  | - |  | 243,617 |  | 2,099,931 |  |  |  |  |
|  | - |  | - |  | . |  | 182,497 |  | 12,500 |  | 1,000 |  | - |  | 46,801 |  | - |  | - |  | - |
|  | 420 |  | . |  |  |  | 5,658 |  |  |  |  |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 29,555 |
|  | - |  | - |  | 1,000 |  | 24,385 |  | 1,500 |  | - |  | . |  | 8,855 |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 8,501 |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 78 |  | $-$ |  | 200 |  | - |  | - |  | - |  | - |  | - |  |  |  | . |  |  |
|  | 771 |  | 206 |  | 2,310 |  | 403,540 |  | 14,025 |  | 54,800 |  | - |  | 334,553 |  | 2,099,931 |  | - |  | 29,555 |
|  | 82 |  | 2,830 |  | 8,619 |  | 334,880 |  | 7,664 |  | 42,281 |  | 1,428 |  | 187,111 |  | 22,048 |  | 2,000 |  | 125 |
|  | 69 |  | 148 |  | 118 |  | 40,180 |  | 1,637 |  | 4,737 |  |  |  | 24,489 |  | $\begin{array}{r} 96,744 \\ 228,732 \\ \hline \end{array}$ |  | - |  | 28,496 |
|  | 151 |  | 2,978 |  | 8,737 |  | 375,060 |  | 9,301 |  | 47,018 |  | 1,428 |  | 211,600 |  | 347,524 |  | 2,000 |  | 28,621 |
|  | 620 |  | $(2,772)$ |  | $(6,427)$ |  | 28,480 |  | 4,724 |  | 7,782 |  | $(1,428)$ |  | 122,953 |  | 1,752,407 |  | $(2,000)$ |  | 934 |
|  | 2,745 |  | 2,772 |  | 18,820 |  | 66,241 |  | 1,504 |  | 15,111 |  | 3,325 |  | 67,585 |  | 240,607 |  | 8,700 |  | (934) |
| s | 3,365 | \$ |  | \$ | 12,393 | \$ | 94,721 | s | 6,228 | \$ | 22,893 | \$ | 1,897 | \$ | 190,538 | \$ | 1,993,014 | \$ | 6,700 | \$ | - |

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| Total expenses |
| Change in net assets |
| Beginning net assets |
| Ending net assets |


|  | Ground: A <br> m Jewish ership for hange 0636 | $\begin{gathered} \text { Delores Project } \\ 0637 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { LA CleanTech } \\ \text { Incubator } \\ 0638 \\ \hline \end{gathered}$ |  | Las Fotos Project 0639 |  | US Get to Know <br> Project <br> 0640 |  | $\begin{aligned} & \text { Christmas In } \\ & \text { July } \\ & 0641 \\ & \hline \end{aligned}$ |  | Community Engagment Leadership Inst. 0642 |  | Climate Resolve 0643 |  | African <br> American Board <br> Leadership <br> Institute <br> 0644 |  | $\begin{gathered} \text { Center for Asset } \\ \text { Building } \\ \text { Opportunities } \\ 0645 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Associates in } \\ \text { Learning and } \\ \text { Leadership } \\ 0646 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | $\begin{array}{r} 41,704 \\ 2,000 \end{array}$ | \$ | 1,999 | \$ | 172,053 | \$ | 5,146 | \$ | 7,031 | \$ | $\begin{aligned} & 4,517 \\ & 3,500 \end{aligned}$ | \$ | $\begin{aligned} & 205,532 \\ & 250,000 \end{aligned}$ | \$ | 51,525 | \$ | 113,679 | \$ | 58,672 | \$ | 43,331 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | . |  | - |  | 13,000 |  | - |  | - |  | . |  | . |  | . |  |  |  | . |  |  |
| \$ | 43,704 | \$ | 1,999 | \$ | 185,053 | \$ | 5,146 | \$ | 7,031 | \$ | 8,017 | \$ | 455,532 | \$ | 85,522 | \$ | 113,679 | \$ | 58,672 | \$ | 134,531 |
| \$ | 4,325 | \$ | 253 | \$ | 40,671 | \$ | 1,487 | \$ | 7,000 | \$ | 3,986 | \$ | 782 | \$ | 31,420 | \$ | 4,482 | \$ | 7,035 | \$ | 21,100 |
|  | 39,379 |  | 1,746 |  | 144,382 |  | 3,659 |  | 31 |  | 4,031 |  | 454,750 |  | 54,102 |  | 109,197 |  | 51,637 |  | 113,431 |
| \$ | 43,704 | \$ | 1,999 | \$ | 185,053 | \$ | 5,146 | \$ | 7,031 | \$ | 8,017 | \$ | 455,532 | \$ | 85,522 | \$ | 113,679 | \$ | 58,672 | \$ | 134,531 |
| \$ | 20,919 | \$ | 250 | \$ | - | \$ | 6,112 | \$ |  | \$ | 1,586 | \$ | - | \$ | 516 | \$ | - | \$ | - | \$ | - |
|  | 28,525 |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | 31,550 |  | - |  | - |
|  | 72,587 |  | 6,500 |  | 92 |  | 6,009 |  | 73,175 |  | 12,868 |  | 475,000 |  | 184,495 |  | 127,500 |  | 115,000 |  | 37,500 |
|  | - |  | . |  | 200,000 |  | - |  | 279,545 |  | - |  | - |  | 33,997 |  |  |  | - |  | 647,862 |
|  | - |  | - |  | - ${ }^{-}$ |  | - |  |  |  | - |  | - |  |  |  |  |  |  |  | - |
|  | - |  |  |  | 35,220 |  |  |  |  |  | - |  | - |  |  |  |  |  | - |  | - |
|  | 3,073 |  |  |  | 16,650 |  | 1,544 |  |  |  | 5,000 |  | - |  |  |  |  |  | - |  | 2,750 |
|  | - |  | - |  | - |  |  |  |  |  |  |  | - |  | - |  |  |  |  |  |  |
|  | - |  | - |  | - |  | 4,300 |  |  |  | - |  | - |  | - |  | - |  | - |  |  |
|  | - |  | - |  | - |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | 74 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 125,104 |  | 6,750 |  | 251,962 |  | 18,039 |  | 352,720 |  | 19,454 |  | 475,000 |  | 219,008 |  | 159,050 |  | 115,000 |  | 688,112 |
|  | 91,747 |  | 13,492 |  | 625,993 |  | 13,044 |  | 319,058 |  | 11,129 |  | 125,975 |  | 148,255 |  | 35,538 |  | 53,013 |  | 520,959 |
|  | 8,617 |  | 1,058 |  | 22,717 |  | 1,237 |  | 40,131 |  | 1,436 |  | $\begin{aligned} & 42,125 \\ & 92,125 \end{aligned}$ |  | 16,651 |  | 14,315 |  | 10,350 |  | 53,722 |
|  | 100,364 |  | 14,550 |  | 648,710 |  | 14,281 |  | 359,189 |  | 12,565 |  | 260,225 |  | 164,906 |  | 49,853 |  | 63,363 |  | 574,681 |
|  | 24,740 |  | $(7,800)$ |  | $(396,748)$ |  | 3,758 |  | $(6,469)$ |  | 6,889 |  | 214,775 |  | 54,102 |  | 109,197 |  | 51,637 |  | 113,431 |
|  | 14,639 |  | 9,546 |  | 541,130 |  | (99) |  | 6,500 |  | $(2,858)$ |  | 239,975 |  | - |  | - |  | - |  | - |
| \$ | 39,379 | \$ | 1,746 | \$ | 144,382 | \$ | 3,659 | \$ | 31 | \$ | 4,031 | \$ | 454,750 | s | 54,102 | \$ | 109,197 | s | 51,637 | \$ | 113,431 |

The accompanying notes are an integral part of these financial statements.

```
STATEMENT OF FINANCIAL POSITION
    ssets
        Cash and cash equivalents
        Grants receivable
        Contracts receivable
    Discount on grants receivable
    Prepaid expenses & other assets
            Total assets
    Liabilities
        Total liabilities
        Total net asset
            Total liabilities and fund balance
STATEMENT OF ACTIVITIES
    Revenues and support
        Contributions - individua
        Contributions - board
        Corporation and foundation grants
        Government revenue
        Membership dues
        Contract and consulting fees
        Conference and workshop fees
        Special events
        Uncollectible receivables
    Other income
            Total revenue and support
    Expenses
        Program services
        Supporting services
            Project administration fees
            Strategic initiative and consulting fees
            Total expenses
Change in net assets
Beginning net assets
Ending net assets
```


## STATEMENT OF FINANCIAL POSITIO

```
Assets
Contracts receivable
Discount on grants receivable Prepaid expenses \& other assets
Total assets
Liabilities
otal net assets
Total liabilities and fund balance
STATEMENT OF ACTIVITIES
evenues and support
Contributions - individua
corporation and foundation grants
Membership dues
Contract and consulting fees
Special events
Uncollectible receivables
ther income
Total revenue and support
xpenses
Supporting services
Strategic initiative and consulting fees
Total expenses
Change in net assets
Ending net assets
```



The accompanying notes are an integral part of these financial statements.
STATEMENT OF FINANCIAL POSITION
Assets
Cash and cash equivalents
Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses \& other assets
Total assets
Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues Conference and workshop fees Special events
In kind revenue
Uncollectible receivables
Other income
Total revenue and support
Expenses
Program services
Supporting services
Project administration fees Strategic initiative and consulting fees

Total expenses
Change in net assets
Beginning net assets
Ending net assets


The accompanying notes are an integral part of these financial statements.

|  | 0669 |  | 0670 |  | 0671 |  | 0672 |  |  | 804 | 0999 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  | STATEMENT OF FINANCIAL POSITION |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 9,100 | \$ | 869 | \$ | 6,982 | \$ | - | \$ | $(14,231)$ | \$ | 320 | \$ | 10,799,628 |
| Grants receivable |  | - |  |  |  | 1,000 |  | - |  |  |  |  |  | 4,805,673 |
| Contracts receivable |  | - |  | - |  | - |  | 59,890 |  | - |  | - |  | 1,104,639 |
| Discount on grants receivable |  |  |  |  |  | - |  | . |  | - |  |  |  | $(3,750)$ |
| Prepaid expenses \& other assets |  | - |  | - |  | - |  | - |  | - |  | - |  | 264,771 |
| Total assets | \$ | 9,100 | \$ | 869 | \$ | 7,982 | \$ | 59,890 | \$ | $(14,231)$ | \$ | 320 | \$ | 16,970,961 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total liabilities | \$ | - | \$ | 1,788 | \$ | 2,871 | \$ | - | \$ | - |  |  | \$ | 984,173 |
| Total net assets |  | 9,100 |  | (919) |  | 5,111 |  | 59,890 |  | $(14,231)$ |  | 320 |  | 15,986,788 |
| Total liabilities and fund balance | \$ | 9,100 | \$ | 869 | \$ | 7,982 | \$ | 59,890 | \$ | $(14,231)$ | \$ | 320 | \$ | 16,970,961 |
| Statement of activities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues and support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contributions - individual | \$ | - | \$ | - | \$ | 1,000 | \$ | - | \$ | 19 | \$ | - | \$ | 1,036,867 |
| Contributions - board |  | - |  | - |  | - |  | - |  | . |  | - |  | 158,246 |
| Corporation and foundation grants |  | 10,000 |  | - |  | 10,000 |  |  |  | - |  | 175 |  | 14,541,003 |
| Government revenue |  | - |  | - |  | - |  |  |  | - |  | - |  | 3,610,360 |
| Membership dues |  | - |  | - |  | - |  | - |  | - |  | - |  | 98,012 |
| Contract and consulting fees |  | - |  | - |  | - |  | 59,890 |  | - |  | - |  | 599,033 |
| Conference and workshop fees |  | - |  | - |  | - |  | - |  | - |  | - |  | 881,140 |
| Special events |  | - |  | 955 |  | - |  |  |  |  |  |  |  | 583,689 |
| In kind revenue |  | - |  |  |  |  |  |  |  | - |  |  |  | 215,173 |
| Uncollectible receivables |  | - |  | - |  | - |  | - |  | - |  | - |  | $(802,500)$ |
| Other income |  | - |  | - |  | - |  | - |  | 2,233 |  | - |  | 62,165 |
| Total revenue and support |  | 10,000 |  | 955 |  | 11,000 |  | 59,890 |  | 2,252 |  | 175 |  | 20,983,188 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Program services |  | - |  | 1,788 |  | 4,989 |  | - |  | 23,874 |  | 50,061 |  | 14,371,548 |
| Supporting services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Project administration fees |  | 900 |  | 86 |  | 900 |  | - |  | - |  | 575 |  | 1,791,997 |
| Strategic initiative and consulting fees |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,266,193 |
| Total expenses |  | 900 |  | 1,874 |  | 5,889 |  | - |  | 23,874 |  | 50,636 |  | 17,429,738 |
| Change in net assets |  | 9,100 |  | (919) |  | 5,111 |  | 59,890 |  | $(21,622)$ |  | $(50,461)$ |  | 3,553,450 |
| Beginning net assets |  | - |  | - |  | - |  | - |  | 7,391 |  | 50,781 |  | 12,433,338 |
| Ending net assets | \$ | 9,100 | \$ | (919) | \$ | 5,111 | s | 59,890 | \$ | $(14,231)$ | \$ | 320 | \$ | 15,986,788 |

The accompanying notes are an integral part of these financial statements.

