## COMMUNITY PARTNERS

(A NONPROFIT ORGANIZATION) FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

FOR THE YEAR ENDED JUNE 30, 2011

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# SingerLewakue 

## www.SingerLewak.com

| Los Angeles |  |
| ---: | ---: |
| Orange County |  |
| INDEPENDENT AUDITOR'S REPORT | Woodland Hills |
| Monterey Park |  |

San Diego

To the Board of Directors<br>Community Partners<br>Los Angeles, California

We have audited the accompanying statement of financial position of Community Partners (the "Organization") as of June 30, 2011, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year's summarized comparative information has been derived from the Organization's 2010 financial statements and, in our report dated September 28, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Partners as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated November 15, 2011 on our consideration of the Organization's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information on pages 17 through 33 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole.


| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 5,550,258 | \$ | 6,345,753 |
| Grants and contracts receivable, net |  | 4,655,613 |  | 6,358,551 |
| Prepaid expenses and other assets |  | 212,216 |  | 148,237 |
| Investments |  | 4,007,486 |  | 2,770,040 |
| Beneficial interest in Pasadena Community Foundation |  | 171,177 |  |  |
| Beneficial interest in California Community Foundation |  | 621,846 |  | 522,929 |
| Property and equipment, net |  | 48,868 |  | 85,980 |
| Total assets | \$ | 15,267,464 | \$ | 16,231,490 |

## LIABILITIES AND NET ASSETS

## Liabilities

Accounts payable and other accrued expenses
Accrued payroll expenses and benefits

Total liabilities

## Net assets

Unrestricted
Temporarily restricted

Total net assets

Total liabilities and net assets

| $\$$ | 880,332 |
| :--- | :--- | :--- |
| 655,488 |  |$\quad$| 764,130 |
| :--- |
| 641,880 |

$1,535,820 \quad 1,406,010$

| $1,298,306$ | $1,099,870$ |
| ---: | ---: |
| $12,433,338$ | $13,725,610$ |

$13,731,644 \ldots 14,825,480$
\$ 15,267,464 \$ 16,231,490

For the Year Ended June 30, 2011
(with Comparative Totals for the Year Ended June 30, 2010)

## Revenue and support

Conference and special events
Contract and consulting fees
Contributions
Corporation and foundation grants
Government revenue
In-kind revenue
Investment income
Other income
Net assets released from restrictions

Program services
Project administration fees
Strategic initiative and consulting revenue

Total revenue and support

Functional expenses
Program services
Supporting services
Management and general
Fundraising

Total functional expenses

Change in net assets

Net assets, beginning of year

Net assets, end of year

| Unrestricted | Temporarily Restricted |  | $\begin{aligned} & 2011 \\ & \text { Total } \end{aligned}$ |  | $\begin{aligned} & 2010 \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | \$ 1,493,903 | \$ | 1,493,903 | \$ | 1,129,350 |
| 302,092 | 483,616 |  | 785,708 |  | 671,957 |
| 2,519 | 619,750 |  | 622,269 |  | 736,308 |
| - | 9,003,270 |  | 9,003,270 |  | 9,273,759 |
| - | 3,420,257 |  | 3,420,257 |  | 2,542,393 |
| 45,127 | - |  | 45,127 |  | 168,313 |
| 157,919 | 39,705 |  | 197,624 |  | 165,768 |
| - | 276,919 |  | 276,919 |  | 209,490 |



$$
14,404,485
$$

1,363,823
1,170,605
$16,938,913$

198,436

1,099,870
$\$ 1,298,306$ $\mathbf{\$ 1 2 , 4 3 3 , 3 3 8}$
$\underline{\underline{\$ 13,731,644}}$ \$ 14,825,480

| Personnel expenses |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Salaries | \$ | 5,338,961 | \$ | 786,411 | \$ | 741,113 | \$ | 6,866,485 | \$ | 7,027,789 |
| Payroll taxes |  | 509,554 |  | 57,312 |  | 72,430 |  | 639,296 |  | 612,203 |
| Employee benefits |  | 608,808 |  | 95,198 |  | 81,632 |  | 785,638 |  | 661,022 |
| Total personnel expenses | 6,457,323 |  | 938,921 |  | 895,175 |  | 8,291,419 |  | 8,301,014 |  |
| Other expenses |  |  |  |  |  |  |  |  |  |  |
| Advertising |  | 39,100 |  | 25 |  | - |  | 39,125 |  | 18,608 |
| Bad debt expense |  | 52,089 |  | $(16,860)$ |  | - |  | 35,229 |  | 21,495 |
| Conference registrations |  | 56,930 |  | - |  | - |  | 56,930 |  | 22,964 |
| Conference and meetings |  | 898,202 |  | - |  | - |  | 898,202 |  | 716,012 |
| Depreciation and amortization |  | - |  | 39,144 |  | - |  | 39,144 |  | 36,351 |
| Dues and publications |  | 32,284 |  | 12,138 |  | - |  | 44,422 |  | 32,915 |
| Facilities and equipment |  | 67,123 |  | 2,683 |  | - |  | 69,806 |  | 91,843 |
| Funds disbursed to separated projects |  | 1,193,116 |  | - |  | - |  | 1,193,116 |  | 285,099 |
| Grants - external |  | 1,125,413 |  | - |  | - |  | 1,125,413 |  | 712,938 |
| Honoraria |  | 78,289 |  | 1,767 |  | - |  | 80,056 |  | 103,957 |
| In-kind expense |  |  |  | 45,127 |  | - |  | 45,127 |  | 168,313 |
| Insurance |  | 33,509 |  | 32,520 |  | - |  | 66,029 |  | 64,900 |
| Licenses and fees |  | 28,058 |  | 42,681 |  | - |  | 70,739 |  | 61,517 |
| Office expense and supplies |  | 195,616 |  | 72,533 |  | - |  | 268,149 |  | 235,603 |
| Postage and printing |  | 238,220 |  | 15,120 |  | - |  | 253,340 |  | 286,094 |
| Professional services |  | 2,389,339 |  | 117,551 |  | 166,374 |  | 2,673,264 |  | 2,426,966 |
| Program supplies |  | 225,744 |  | - |  | - |  | 225,744 |  | 364,399 |
| Rent |  | 490,675 |  | 48,054 |  | - |  | 538,729 |  | 598,196 |
| Special events |  | - |  | 101 |  | 109,056 |  | 109,157 |  | 137,858 |
| Staff training |  | 14,624 |  | 4,221 |  | - |  | 18,845 |  | 6,165 |
| Telephone and utilities |  | 151,358 |  | 8,097 |  | - |  | 159,455 |  | 164,732 |
| Travel |  | 637,473 |  | - |  | - |  | 637,473 |  | 487,996 |
| Total other expenses | 7,947,162 |  | 424,902 |  | 275,430 |  | 8,647,494 |  | 7,044,921 |  |
| Total functional expenses $\quad$ \$ 14,404,485 |  |  | \$ 1,363,823 |  | \$ 1,170,605 |  | \$ 16,938,913 |  | \$ 15,345,935 |  |


|  |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Cash received from contributors | \$ | 17,346,159 |  | 14,562,737 |
| Cash paid to employees and suppliers |  | $(16,826,327)$ |  | $(15,375,676)$ |
| Interest received |  | 68,555 |  | 108,381 |
| Net cash provided by operating activities |  | 588,387 |  | $(704,558)$ |
| Cash flows from investing activities |  |  |  |  |
| Purchases of property and equipment |  | $(2,029)$ |  | $(67,744)$ |
| Purchases of marketable securities |  | $(2,962,123)$ |  | $(1,014,065)$ |
| Sales of marketable securities |  | 1,720,000 |  | 3,015,000 |
| Change in beneficial interest in Pasadena Community Foundation |  | $(134,851)$ |  | - |
| Change in beneficial interest in California Community Foundation |  | $(4,879)$ |  | $(4,349)$ |
| Net cash used in investing activities |  | $(1,383,882)$ |  | 1,928,842 |
| Net decrease in cash and cash equivalents |  | $(795,495)$ |  | 1,224,284 |
| Cash and cash equivalents, beginning of year |  | 6,345,753 |  | 5,121,469 |
| Cash and cash equivalents, end of year | \$ | 5,550,258 | \$ | 6,345,753 |
| Reconciliation of change in net assets to net cash provided by operating activities |  |  |  |  |
| Change in net assets | \$ | $(1,093,836)$ | \$ | $(448,597)$ |
| Adjustments to reconcile change in net assets to net cash provided by operating activities |  |  |  |  |
| Bad debt expense |  | 7,611 |  | 18,000 |
| Discount on receivables |  | $(50,998)$ |  | $(42,292)$ |
| Depreciation and amortization |  | 39,144 |  | 36,351 |
| Net unrealized (gains) losses on investments (Increase) decrease in |  | $(125,690)$ |  | $(57,387)$ |
| Grants and contracts receivable |  | 1,746,325 |  | $(126,541)$ |
| Prepaid expenses and other assets |  | $(63,979)$ |  | $(69,323)$ |
| Increase (decrease) in |  |  |  |  |
| Accounts payable and other accrued expenses |  | 116,202 |  | 27,016 |
| Accrued payroll expenses and benefits |  | 13,608 |  | $(41,785)$ |
| Net cash provided by operating activities | \$ | 588,387 | \$ | $(704,558)$ |

The accompanying notes are an integral part of these financial statements.

# COMMUNITY PARTNERS 

(A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS

June 30, 2011

## NOTE 1 - ORGANIZATION

Community Partners (the "Organization") is a California nonprofit, public benefit corporation that works with social entrepreneurs, grantmakers and civic leaders to imagine possibilities, design solutions and see them through. Building on extensive experience working with nonprofits and funders, the Organization helps foster, launch and sustain powerful initiatives for change. The Organization is a solutions partner; providing expertise in best practices, a vast knowledge base in project development and management, familiarity with the civic landscape and a commitment to advancing the public good.

Across all program areas, the Organization works toward its organizational vision: A vibrant society in which individuals and institutions use knowledge, resources and relationships to build equitable, democratic and thriving communities. Through the Fiscal Sponsorship program, the Organization provides infrastructure and counsel to help community leaders succeed as agents of change. Through Grantmaker Partnerships, the Organization applies its expertise to leverage funder investment. Through Thought Leadership and Knowledge Sharing, the Organization generates and advances innovative ideas that serve as springboards for an effective civil society.

## Funding

The projects of the Organization are funded primarily by foundations, corporate and government grants, and donations from individuals. The management and general operations of the Organization are funded primarily by the administrative fee charged on project revenues, which is $9 \%$ on revenues from private sources and $12 \%$ on revenues from public and government sources. Additional funds are earned from strategic initiatives, contracts, consulting services and earnings on investments.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Accounting and Reporting

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

## Cash and Cash Equivalents

The Organization considers investments with original maturities of three months or less to be cash equivalents. Cash equivalents consist primarily of money market funds. The carrying amount approximates fair value because of the short maturity of those instruments.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Grants and Contributions

Grants and contributions received on behalf of projects are recorded as temporarily restricted support when they are awarded, and are then reclassified to unrestricted net assets when the funds are spent.

If project funds are not spent before a project separates, such funds are recorded as a fund transfer expense at the time of separation. Grants receivable on behalf of projects that are not actually received before a project separates from the Organization are recorded as a fund transfer expense at the time of separation. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. An allowance for uncollectible contributions receivable is provided, if necessary, based on management's judgment, including such factors as: prior collection history, type and nature of contribution, and when contributions are anticipated to be received.

## Government Grants

The Organization receives a portion of its total public support under governmental grants, which pay the Organization based on reimbursable costs as defined by the grants. Reimbursements recorded under these grants are subject to audit. Management believes that material adjustments will not result from subsequent audits, if any, of costs reflected in the accompanying financial statements.

Investments
Investments in mutual funds and certificates of deposit are measured at fair value in the accompanying statements of financial position. Investment income (including interest and dividends) and unrealized gains and losses have been reflected in the statement of activities as increases or decreases in unrestricted net assets unless their use has been temporarily restricted by donors.

Beneficial interest in California Community Foundation and beneficial interest in Pasadena Community Foundation are measured at the fair value as stated by the California Community Foundation and the Pasadena Community Foundation, respectively.

## Contributed Services and Merchandise

Contributed services are recognized as revenue if the services received create or enhance nonfinancial assets, require specialized skills provided by individuals possessing those skills, and typically need to be purchased if not provided by donation. Contributed services are recorded at the fair market value of the services provided. Contributed services and promises to contribute services that do not meet the above criteria are not recognized as revenues and are not reported in the accompanying financial statements.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Property and Equipment

At the project level, cost of assets purchased under $\$ 5,000$ is charged to expense. For the year ended June 30, 2011, there were no additional assets purchased by the projects.

Property and equipment over $\$ 5,000$ that have been acquired for the projects with grant funds, and assets over $\$ 1,000$ that have been acquired with unrestricted funds that remain the property of the Organization, are capitalized on the Organization's books at cost. For the year ended June 30, 2011, there were $\$ 2,030$ additional assets purchased with unrestricted funds. Depreciation and amortization on these assets are recognized on a straight-line basis over their estimated useful lives as follows:

| Office equipment | 5 years |
| :--- | ---: |
| Computer equipment/phone systems | 3 years |
| Leasehold improvements | Life of lease |

## Program Services

Program services expense consists of project-related costs.

## Management and General Expense

Management and general expense consists of those costs associated with the ongoing management and development of the Organization.

## Project Administration Fees

The projects are charged an administration fee for various general and management supporting services based on $9 \%$ or $12 \%$ of total project revenues received.

## Functional Allocation of Expenses

Project expenses are charged to program services, and administrative expenses of the Organization's head office are charged to management and general expenses. Fundraising costs at the project level are charged to fundraising expense.

## Advertising

Advertising expenses are charged to expense as incurred. For the year ended June 30, 201, advertising expense was \$39,124.

## Income Taxes

The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and Section 23701(d) of the California Revenue and Taxation Code. Accordingly, a provision for Federal or state income taxes is not recorded in the accompanying financial statements. The Organization is classified as an organization that is not a private foundation under Section 509(a)(1) and 170(b)(1)(A) of the Internal Revenue Code.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Income Taxes (Continued)

The Organization recognizes the impact of tax positions on the financial statements in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic No. 740, Accounting for Uncertainty in Income Taxes ("ASC 740"). ASC 740 clarifies the uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statements No. 109, Accounting for Income Taxes, and prescribes a recognition and measurement of a tax position taken or expected to be taken in a tax return. In accordance with ASC 740 the Organization recognizes the impact of tax positions in the financial statements if that position is more likely than not of being sustained on audit, based on the technical merits of the position. To date, the Organization has not recorded any uncertain tax positions. The Organization recognizes potential accrued interest and penalties related to uncertain tax positions in income tax expense. During the year ended June 30, 2011, the Organization did not recognize any amount in potential interest and penalties associated with uncertain tax positions. In accordance with the tax statute, the Organization's tax returns remain subject to examination for all tax years ended on or after June 30, 2007 with regard to all tax positions and the results reported.

## Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Management's estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Estimated Fair Value of Financial Instruments

As defined in FASB Accounting Standards Codification Topic No. 820, Fair Value Measurements and Disclosures ("ASC 820"), fair value is the amount that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date (i.e., the exit price).

ASC 820 requires enhanced disclosures about financial instruments that are measured and reported at fair value. ASC 820 establishes a fair value hierarchy that prioritizes and ranks the level of market price observability used in measuring fair value. Market price observability is impacted by a number of factors, including the type of instrument, the characteristics specific to the instrument and the state of the marketplace (including the existence and transparency of transactions between market participants). Instruments with readily available actively quoted prices or for which fair value can be measured from actively quoted prices in an orderly market will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Estimated Fair Value of Financial Instruments (Continued)
Instruments measured and reported at fair value are classified and disclosed in one of the following categories based on inputs:

Level 1- Quoted prices are available in active markets for identical instruments as of the reporting date.

Level 2 - Pricing inputs are observable for the instruments, either directly or indirectly, as of the reporting date, but are other than quoted prices as in Level 1. Fair value is determined through observable trading activity reported at net asset value or through the use of models or other valuation methodologies.

Level 3 - Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant judgment or estimation by the Organization.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given instrument is based on the lowest level of input that is significant to the fair value measurement.

The Organization's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the instrument. Financial instruments included in the Organization's statement of financial position include cash and cash equivalents, grants and contracts receivable, accounts payable and accrued expenses. The carrying values of all those financial instruments approximate fair values due to the short maturity of these instruments.

See Note 5 for further discussion relating to ASC 820 and the Organization's financial assets.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Recently Adopted Accounting Pronouncements

In January 2010, the FASB issued Accounting Standards Update No. 2010-06, Improving Disclosures about Fair Value Measurements, which was codified in ASC 820, Fair Value Measurements and Disclosures. This guidance amends the disclosure requirements related to recurring and nonrecurring fair value measurements and requires new disclosures on significant transfers of assets and liabilities between Level 1 and Level 2 of the fair value measurement hierarchy, including the reasons and the timing of the transfers. Additionally, the guidance requires a rollforward of activities on purchases, sales, issuance and settlements of the assets and liabilities measured using Level 3 measurements. The guidance is effective for the reporting period beginning July 1, 2010, except for the disclosure on the rollfoward activities for Level 3 fair value measurements, which will become effective for the reporting period beginning July 1, 2011. The Organization had no significant transfers of assets or liabilities between Level 1 and Level 2. The adoption of these rules did not have a material effect on the Organization's financial statements.

Recently Issued Accounting Pronouncements
In May 2011, the FASB issued Accounting Standards Update No. 2011-04, Fair Value Measurements and Disclosures (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS ("ASU 2011-04"). ASU 201104 affects all entities that are required or permitted to measure or disclose the fair value of an asset, a liability or an instrument classified in a reporting entity's equity in the financial statements. ASU 2011-04 changed the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Amendments under ASU 2011-04 will be effective for annual periods beginning after December 15, 2011. The Organization's management is in the process of assessing the effect that this guidance will have on the financial statements.

## Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents, beneficial interest in California Community Foundation, beneficial interest in Pasadena Community Foundation, and investments.

## Cash and Cash Equivalents

The Organization places its cash and cash equivalents with high-credit, quality financial institutions. At times, such cash may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit. Effective December 31, 2010 through December 31, 2012, the FDIC is providing unlimited insurance coverage on non-interest bearing accounts. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Concentrations of Credit Risk (Continued)

Investments
The Organization holds significant investments in nine financial institutions which includes mutual funds and certificates of deposit. Credit risk is the failure of another party to perform in accordance with the contract terms. The Organization is exposed to credit risk for the amount of the investments. The Organization has never sustained a loss on any investment due to nonperformance and does not anticipate any non-performance by the issuers of these securities.

## Grants and Contracts Receivable

With respect to grants and contracts receivable, the Organization routinely assesses the financial strength of its donors and, as a consequence, believes that the receivable credit risk exposure is limited. One (1) donor composed $27 \%$ of the total grants and contracts receivables.

Revenue and Support
For the year ended June 30, 2011, there was no donor that accounted for more than $10 \%$ of total revenue and support.

## NOTE 3 - CASH AND CASH EQUIVALENTS

The Organization maintains its cash balances at two financial institutions located in Southern California. Much of this cash is held on behalf of the projects.

As of June 30, 2011, \$9,046,793 of cash and investments represented temporarily restricted monies from projects.

## NOTE 4 - GRANTS AND CONTRACTS RECEIVABLE

At June 30, 2011, the Organization had receivables that represented unconditional promises to donate funds by various foundations and governmental entities for use by the projects.

Due in less than 1 year
Due in $1-5$ years

Less present value discount of 0.57\% - 2.05\%
Less allowance for doubtful accounts

Total pledges and grants receivable, net
\$ 3,290,251
1,474,792
4,765,043

83,819
25,611
\$ 4,655,613

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2011 

## NOTE 5 - INVESTMENTS

Investment consisted of a mutual fund holding short-term federal instruments with average maturities less than three years and certificates of deposit with maturities ranging from 5 to 12 months. In accordance with ASC 820, cash equivalents and marketable securities are measured at fair value. Management has established the fair value of Level 1 investments through review of the annual investment statements provided by the investment brokerage company.

The following table summarizes the Organization's financial assets and liabilities by the fair value hierarchy levels in accordance with ASC 820 as of June 30, 2011.
Level 1
Level 2

## Assets

Mutual funds
Certificate of deposits
Beneficial interest in Pasadena Community Foundation (Note 6)
Beneficial interest in California Community Foundation (Note 6)

Total assets
$\qquad$

| $\$ 1,347,000$ |  |  |
| ---: | :--- | ---: |
| $2,660,486$ | - | \$ |

Thet
$\mathbf{\$ 4 , 0 0 7 , 4 8 6} \mathbf{~ \$ ~}$ $\qquad$ $\mathbf{\$ 7 9 3 , 0 2 3} \mathbf{\$ 4 , 8 0 0 , 5 0 9}$

The components of total investment return from these investments as of June 30, 2011 consisted of the following:

| Interest and dividend income | $\$$ | 54,385 |
| :---: | :--- | ---: |
| Net unrealized gains (losses) |  | 125,690 |
|  | $\mathbf{\$}$ | $\mathbf{1 8 0 , 0 7 5}$ |

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) NOTES TO FINANCIAL STATEMENTS <br> June 30, 2011 

## NOTE 6 - BENEFICIAL INTEREST

## Beneficial interest in Pasadena Community Foundation

One of the Organization's projects, the Saturday Conservatory of Music (the "Conservatory"), has received an irrevocable gift to establish a permanent agency endowment fund (the "Fund"). The funds are perpetual trusts held and managed by Pasadena Community Foundation ("PCF") and the Conservatory is named as the beneficiary of the Fund in the agreement with PCF. PCF has full authority and discretion as to the investment and reinvestment of assets of the funds. PCF makes distributions from permanent, endowed funds as grants for charitable purposes. The amount distributed for grants each year from PCF's permanent funds is determined by the current spending rate, which is set by PCF's Board of Directors. Any distributions are reported as unrestricted revenue.

The Organization's beneficial interest in perpetual trust is maintained as a temporarily restricted net asset instead of a permanently restricted net asset. When the Conservatory separates from the Organization, the Organization will remove the perpetual trust from the financial statements.

## Beneficial Interest in California Community Foundation

The Organization has entered into an irrevocable agreement with California Community Foundation (the "Foundation"), whereby the Foundation has established Community Partners Fund (the "Fund") to be used for philanthropic purposes. The Organization is named as the beneficiary of the Fund in the agreement with the Foundation, and the Foundation has the discretion to distribute the Fund and any future earnings for broad charitable uses and purposes of the Organization.

In accordance with ASC 820, the beneficial interest in Pasadena Community Foundation and California Community Foundation is classified within Level 3, since there are no active markets for this investment and therefore the Organization is unable to obtain independent valuations from market sources. The total amount of assets measured using Level 3 valuation methodologies represented approximately 5\% of total assets as of June 30, 2011.

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

Balance, June 30, 2010
Beneficial Interest
Pasadena Community

Foundation
\$ 138,196
Beneficial Interest
California Community
Foundation
\$ 522,929
1,367
$(5,724)$
Distributions
$(2,367)$
Interest earned
Changes in value
Balance, June 30, 2011
\$ 171,177
\$ 621,846

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> NOTES TO FINANCIAL STATEMENTS <br> June 30, 2011 

## NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2011 consisted of the following:

| Office equipment | $\$$ | 73,474 |
| :--- | ---: | ---: |
| Computer equipment | 87,558 |  |
|  |  | 161,032 |
| Less accumulated depreciation and amortization |  | 112,164 |
|  | $\mathbf{\$}$ | $\mathbf{4 8 , 8 6 8}$ |

Depreciation and amortization expense of \$39,144 was incurred for the year ended June 30, 2011.

## NOTE 8 - COMMITMENTS AND CONTINGENCIES

Operating Leases
The Organization leases a facility and office space under a lease that expires in June 2016. In addition, the Organization enters into lease agreements on behalf of the projects. These agreements have expiring dates up to June 2014, and some of the lease agreements have options to renew.

Future minimum lease payments at June 30, 2011 were as follows:


Rent expense under these operating leases amounted to $\$ 532,071$ for the year ended June 30, 2011.

## Litigation

In the normal course of business, the Organization may become a party to litigation. Management believes there are no asserted or unasserted claims or contingencies that would have a significant impact on the financial statements of the Organization as of June 30, 2011.

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> NOTES TO FINANCIAL STATEMENTS <br> June 30, 2011 

## NOTE 9 - 403(b) COMPENSATION PLAN

The Organization participates in a 403(b) plan, whereby it makes contributions for certain eligible employees. The plan is a qualified plan under the Internal Revenue Code.

Effective July 1, 2000 employees direct the investment of these contributions through an array of mutual funds offered by Mutual of America. Contributions for people employed for a specific project are provided from funds for that project. Contributions under the plan vest immediately. Contribution expense for the year ended June 30, 2011 was $\$ 197,568$.

## NOTE 10 - CONTRIBUTED SERVICES

A number of unpaid volunteers have made significant contributions of their time and service to the Organization. Total value of this contributed service was $\$ 45,127$ for the year ended June 30, 2011.

## NOTE 11 - RELATED PARTY TRANSACTIONS

A project leased its facilities from a related party. The total rent expense paid to the related party was $\$ 15,000$ for the year ended June 30, 2011.

## NOTE 12 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through November 15, 2011, which is the date the financial statements were available to be issued.

## SUPPLEMENTAL INFORMATION

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> PORTFOLIO OF PROJECTS <br> June 30, 2011 

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Burbank Green Alliance ..... 31
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California Community Technology Policy Group (CCTPG) ..... 22
California Environmental Rights Alliance (CERA) ..... 24
California Latinas for Reproductive Justice (CLRJ) ..... 25
California Participation Project ..... 30
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Emerging Art Leaders ..... 31
ENCORE ..... 31
Environmental Health Convening ..... 25
Epilepsy Alliance of Orange County ..... 25
Fair Trade Judaica ..... 31
Family Matters@ Work ..... 28
Farmer Veteran Coalition ..... 29
Fire Recovery ..... 25
For Grace ..... 23
Friends of Micheltorena ..... 28
Funders Network on Trade and Globalization (FNTG) ..... 28
Fundraiser for Homeboy Industries \& Girls Inc. ..... 32
Geena Davis Institute on Gender in Media ..... 27
GIGNK ..... 32
Global Village School ..... 22
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Green LA ..... 30
Green LA Senior Fellow ..... 30
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Immunization Coalition of Los Angeles County (ICLAC) ..... 23
InnerCity Struggle ..... 22
Instituto Para La Mujer de Hoy ..... 32
Integrated Recovery Network ..... 29
Jewish Gateways ..... 32
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Justice by Uniting in creative Energy (JUICE) ..... 23
L\&W Fire Initiative ..... 27
LA Cleantech Incubator ..... 32
LA Commons ..... 22
LA Health Action ..... 24
LA Net ..... 27
LA Public Interest Law Journal ..... 29
Las Fotos Project ..... 32
Latina Fashionista ..... 27
Legacy LA ..... 27

# COMMUNITY PARTNERS <br> (A NONPROFIT ORGANIZATION) <br> PORTFOLIO OF PROJECTS <br> June 30, 2011 

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Million Trees LA ..... 26
Mothers Advocating Prevention ..... 25
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Painted Brain ..... 29
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Pawsabilities ..... 28
Perinatal Mental Health ..... 30
PressFriends ..... 30
Proyecto Jardin ..... 32
Q-Team ..... 25
Ready, Set, Read ..... 22
Rhythm \& Greens ..... 27
Rock n Roll Camp for Girls ..... 31
RootDown ..... 28
Samai Theater ..... 32
San Fernando Valley Coalition on Gangs ..... 27
Saturday Conservatory of Music ..... 23
Sisters' Breast Cancer Survivors Network ..... 21
Small Wonder ..... 28
Smokefree Air for Everyone (SAFE) ..... 21
Social Justice Learning Institute (SJLI) ..... 31
South LA Community Kitchen ..... 30
Southern California Coalition for Occupational Safety \& Health (SoCal COSH) ..... 25
Southern California College Access Network (SoCal CAN) ..... 26
Page
Specialty Care Initiative ..... 30
Spinal Cord Opportunities for Rehabilitation Endowment (SCORE) ..... 26
Students for Social Security and Concerned Scientists in Aging (SSS/CSA) ..... 25
Sustainable Agriculture and Food Systems Funders (SAFSF) ..... 26
Sustainable Works ..... 24
TCWF Healthy Aging ..... 32
Teatro Tatalejo ..... 21
Technical Support Service ..... 31
The City Project ..... 26
The Institute for Nonviolence ..... 31
The Lotus Project ..... 28
The San Gabriel River Discovery Center ..... 31
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Triumvirate Pi Theatre ..... 23
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United Homeless Healthcare Partners (UHHP) ..... 27
Urban Possibilities ..... 26
Urban Teens Xploring Technology ..... 32
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## STATEMENT OF FINANCIAL POSITION

Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income
Total revenue and support
Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets




| \$ | $\begin{gathered} 2,868 \\ (2,027) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 314 \\ 4,835 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1 \\ (3,234) \\ \hline \end{array}$ | \$ | 7,952 | \$ | $(7,733)$ | \$ | $\begin{array}{r} 6,000 \\ 35,041 \\ \hline \end{array}$ | \$ | $\begin{gathered} 3,897 \\ (3,533) \end{gathered}$ | \$ | $\begin{aligned} & 3,376 \\ & 3,593 \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 1,701 \\ (76,846) \\ \hline \end{gathered}$ | \$ | 10,226 | \$ | $\begin{array}{r} 28,028 \\ 9,763 \\ \hline \end{array}$ | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 841 | \$ | 5,149 | \$ | $(3,233)$ | \$ | 7,952 | \$ | $(7,733)$ | \$ | 41,041 | \$ | 364 | \$ | 6,969 | \$ | $(75,145)$ | \$ | 10,226 | \$ | 37,791 | \$ |


| \$ | - | \$ | 10,535 | \$ | 9,496 | \$ | 2,297 | \$ |  | \$ |  | \$ | 54,901 | \$ | 75 | \$ | - | \$ | 165 | \$ | 7,979 | \$ | 128 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 693 |  | - |  |  |
|  | 200 |  | 1,900 |  | 1,013 |  | 2,983 |  | 1,050 |  |  |  | 3,000 |  | 68,586 |  | - |  | 202 |  | - |  | - |
|  | - |  | 1,000 |  | - |  | 4,440 |  | 2,600 |  |  |  |  |  |  |  | - |  |  |  | 238,407 |  |  |
|  | - |  |  |  | - |  |  |  | 100 |  | - |  |  |  |  |  |  |  |  |  |  |  |  |
|  | - |  |  |  | - |  |  |  | - |  | 2,000 |  |  |  | 4,958 |  | - |  |  |  |  |  | 220 |
|  | 800 |  | - |  | 3,000 |  |  |  | 100 |  | 83,581 |  | - |  |  |  | - |  |  |  |  |  |  |
|  | - |  | 670 |  | 2 |  | - |  | - |  | 750 |  | 450 |  |  |  | - |  | 1,770 |  | - |  | - |
|  | - |  | 14 |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | 719 |
|  | 1,000 |  | 14,119 |  | 13,511 |  | 9,720 |  | 3,850 |  | 86,331 |  | 58,351 |  | 73,619 |  | - |  | 2,830 |  | 246,386 |  | 1,067 |
|  | 5,307 |  | 12,052 |  | 14,369 |  | 7,126 |  | 11,308 |  | 84,005 |  | 43,767 |  | 67,231 |  | 76,576 |  | 1,209 |  | 223,348 |  | 1,912 |
|  | 90 |  | 1,323 |  | 1,225 |  | 1,158 |  | 113 |  | 7,777 |  | 5,252 |  | 5,653 |  | - |  | 255 |  | 27,867 |  | 80 |
|  | 5,397 |  | 13,375 |  | 15,594 |  | 8,284 |  | 11,421 |  | 91,782 |  | 49,019 |  | 72,884 |  | 76,576 |  | 1,464 |  | 251,215 |  | 1,992 |
|  | $(4,397)$ |  | 744 |  | $(2,083)$ |  | 1,436 |  | $(7,571)$ |  | $(5,451)$ |  | 9,332 |  | 735 |  | $(76,576)$ |  | 1,366 |  | $(4,829)$ |  | (925) |
|  | 2,370 |  | 4,091 |  | $(1,151)$ |  | 6,516 |  | (162) |  | 40,492 |  | $(12,865)$ |  | 2,858 |  | (270) |  | 8,860 |  | 14,592 |  | 925 |
| \$ | $(2,027)$ | \$ | 4,835 | \$ | $(3,234)$ | \$ | 7,952 | \$ | $(7,733)$ | \$ | 35,041 | \$ | $(3,533)$ | \$ | 3,593 | \$ | $(76,846)$ | \$ | 10,226 | \$ | 9,763 | \$ | $\cdot$ |

The accompanying notes are an integral part of these financial statements.
STATEMENT OF FINANCIAL POSITION
Assets
Cash and cash equivalents
Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets
Total assets
Liabilities
Total liabilities
Total net assets
Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets

| Westside |  |  |  |  |  |  |  |  | We Can |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shelter \& | Community |  |  |  |  |  |  |  |  | diatric Br |  |
| Hunger | InnerCity |  | Heritage |  |  | Ready, Set, | Wildwoods | Global Village |  | Tumor |  |
| Coalition | Struggle | Amazing Kids! | Partner | MovingUp! | CCTPG | Read | Foundation | School | CADRE | Network | LA Commons |
| 0293 | 0315 | 0326 | 0338 | 0340 | 0355 | 0360 | 0381 | 0382 | 0388 | 0396 | 0397 |


| \$ | 66,187 | \$ | $-$ | \$ | - | \$ |  | \$ | 3,506 | \$ | $\begin{aligned} & 14,269 \\ & 17,500 \end{aligned}$ | \$ | 6,792 | \$ | 10,007 | \$ | 16,608 | \$ | - | \$ | $\begin{array}{r} 43,114 \\ 3,000 \end{array}$ | \$ | $\begin{aligned} & 27,863 \\ & 45,425 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | - |  | - |  | - |  |  |  |  |  |  |  | 6,800 |  |  |  |  |  |  |  | 47,748 |
|  | 200 |  | - |  | - |  | - |  | - |  | - |  | - |  | 600 |  | 535 |  | - |  | (49) |  | 200 |
| \$ | 66,387 | \$ | - | \$ | - | \$ | - | \$ | 3,506 | \$ | 31,769 | \$ | 6,792 | \$ | 17,407 | \$ | 17,143 | \$ | - | \$ | 46,065 | \$ | 121,236 |
| \$ | $\begin{array}{r} 1,130 \\ 65,257 \\ \hline \end{array}$ | \$ | - | \$ | - | \$ | - | \$ | 3,506 | \$ | $\begin{array}{r} 1,698 \\ 30,071 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 991 \\ 5,801 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 845 \\ 16,562 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 12,037 \\ 5,106 \\ \hline \end{array}$ | \$ | - | \$ | $\begin{array}{r} 5,213 \\ 40,852 \\ \hline \end{array}$ | \$ | $\begin{aligned} & 22,155 \\ & 99,081 \\ & \hline \end{aligned}$ |
| \$ | 66,387 | \$ | - | \$ | $\cdot$ | \$ | - | \$ | 3,506 | \$ | 31,769 | \$ | 6,792 | \$ | 17,407 | \$ | 17,143 | \$ | - | \$ | 46,065 | \$ | 121,236 |


| \$ | 2,690 | \$ | 1,338 | \$ | 455 | \$ | - | \$ | 200 | \$ |  | \$ | 3,904 | \$ | 6,152 | \$ | 585 | \$ | 48 | \$ | 26,803 | \$ | 2,351 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | - |  |  |  | 1,025 |  | - |  | - |  | 1,550 |  |  |
|  | - |  | 192,567 |  | - |  | - |  | 100 |  | 35,000 |  | 10,898 |  | 13,968 |  | 687 |  | - |  | 87,906 |  | 172,050 |
|  | - |  | - |  |  |  |  |  |  |  |  |  |  |  | 13,100 |  |  |  |  |  |  |  | 51,393 |
|  | 13,400 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 250 |
|  | - |  | 54,347 |  | - |  | - |  | - |  |  |  |  |  | 1,200 |  | - |  | - |  |  |  | 26,264 |
|  | - |  | 759 |  | - |  | - |  |  |  |  |  | 5,338 |  | 27,348 |  | 109,079 |  | - |  | (25) |  | 45,043 |
|  | 58,275 |  | 101,423 |  | - |  | - |  | - |  | - |  | - |  | 4,903 |  |  |  | - |  | 24,050 |  | 5,550 |
|  |  |  |  |  | - |  | - |  | - |  | - |  | 85 |  |  |  | 29,299 |  | - |  |  |  |  |
|  | 74,365 |  | 350,434 |  | 455 |  | - |  | 300 |  | 35,000 |  | 20,225 |  | 67,696 |  | 139,650 |  | 48 |  | 140,284 |  | 302,901 |
|  | 58,876 |  | 1,269,041 |  | 4,341 |  | 53 |  | 409 |  | 30,882 |  | 13,412 |  | 59,629 |  | 119,406 |  | 14,228 |  | 149,910 |  | 196,175 |
|  | 6,774 |  | 62,424 |  | 39 |  | - |  | 27 |  | $\begin{aligned} & 1,575 \\ & 8,400 \\ & \hline \end{aligned}$ |  | 1,829 |  | 5,880 |  | 12,809 |  | 1,096 |  | 13,373 |  | 26,051 |
|  | 65,650 |  | 1,331,465 |  | 4,380 |  | 53 |  | 436 |  | 40,857 |  | 15,241 |  | 65,509 |  | 132,215 |  | 15,324 |  | 163,283 |  | 222,226 |
|  | 8,715 |  | $(981,031)$ |  | $(3,925)$ |  | (53) |  | (136) |  | $(5,857)$ |  | 4,984 |  | 2,187 |  | 7,435 |  | $(15,276)$ |  | $(22,999)$ |  | 80,675 |
|  | 56,542 |  | 981,031 |  | 3,925 |  | 53 |  | 3,642 |  | 35,928 |  | 817 |  | 14,375 |  | $(2,329)$ |  | 15,276 |  | 63,851 |  | 18,406 |
| \$ | 65,257 | \$ | - | s | $\cdots$ | \$ |  | \$ | 3,506 | \$ | 30,071 | \$ | 5,801 | \$ | 16,562 | \$ | 5,106 | \$ | - | \$ | 40,852 | \$ | 99,081 |

The accompanying notes are an integral part of these financial statements.


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STATEMENT OF FINANCIAL POSITION
Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVIties
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets



The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

 AssetsCash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets

| SAFSF | SCORE | Community without Walls | Determined to Succeed | Urban Possibilities | Communities Rising | SoCal CAN | GOLD | Transition-Age Youth | Million Trees LA | I See My River | The City Project |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0531 | 0534 | 0537 | 0538 | 0541 | 0547 | 0548 | 0550 | 0551 | 0553 | 0555 | 0556 |


| \$ | 161,517 | \$ | 100,701 | \$ | 460 | \$ | 174,320 | \$ | 7,953 | \$ | 10,294 | \$ | 153,946 | \$ | 67,460 | \$ | 230,464 | \$ | 1,916,415 | \$ |  | \$ 358,094 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30,600 |  | - |  | - |  | - |  | - |  |  |  | 75,000 |  | - |  |  |  | 1,640,000 |  |  | 803,520 |
|  | 36,000 |  | - |  | - |  | - |  | - |  |  |  | - |  | 12,500 |  |  |  | - |  |  | 22,762 |
|  |  |  | - |  |  |  | - |  |  |  |  |  | (473) |  |  |  |  |  | $(76,581)$ |  |  | $(4,102)$ |
|  | 2,050 |  | - |  | - |  | 2,700 |  | - |  | - |  | - |  | - |  | - |  |  |  |  | 8,026 |
| \$ | 230,167 | \$ | 100,701 | \$ | 460 | \$ | 177,020 | \$ | 7,953 | \$ | 10,294 | \$ | 228,473 | \$ | 79,960 | \$ | 230,464 |  | 3,479,834 | \$ |  | \$1,188,300 |
| \$ | 112,356 | \$ | - | \$ |  | \$ | 15,213 | \$ |  | \$ |  | \$ | 17,244 | \$ | 441 | \$ | 168 | \$ | 146,807 | \$ |  | \$ 66,951 |
|  | 117,811 |  | 100,701 |  | 460 |  | 161,807 |  | 7,953 |  | 10,294 |  | 211,229 |  | 79,519 |  | 230,296 |  | 3,333,027 |  |  | 1,121,349 |
| \$ | 230,167 | \$ | 100,701 | \$ | 460 | \$ | 177,020 | \$ | 7,953 | \$ | 10,294 | \$ | 228,473 | \$ | 79,960 | \$ | 230,464 |  | 3,479,834 | \$ |  | \$1,188,300 |


| \$ | - | \$ | 6,432 | \$ | 1,250 | \$ | 116,375 | \$ | 2,466 | \$ | 200 | \$ | - | \$ | 600 | \$ | - | \$ | 35 | \$ | 75 | \$ 3,575 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | 1,667 |  | - |  | - |  | - |  | - |  | - |  | - | 350 |
|  | 139,744 |  | 35,748 |  | - |  | 92,350 |  | 2,625 |  | - |  | 194,527 |  | 65,000 |  | 270,000 |  | 76,018 |  | - | 1,301,319 |
|  |  |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  | 60,000 |  |  | 30,250 |
|  | 197,500 |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  |  |  |  |  |  |  |
|  |  |  | - |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 28,200 |
|  | 65,585 |  | - |  | 800 |  | 300 |  | - |  | - |  | - |  | - |  | - |  |  |  |  |  |
|  | 26,200 |  | - |  | - |  | 154,175 |  | - |  | - |  | 1,017 |  | 12,500 |  | - |  |  |  |  |  |
|  |  |  | - |  | - |  |  |  | 69 |  | - |  |  |  |  |  | - |  | - |  | - | 11 |
|  | 429,029 |  | 42,180 |  | 2,050 |  | 363,200 |  | 6,827 |  | 200 |  | 195,544 |  | 78,100 |  | 270,000 |  | 136,053 |  | 75 | 1,363,705 |
|  | 421,096 |  | 59,363 |  | 1,010 |  | 270,559 |  | 791 |  | 11 |  | 209,513 |  | 19,799 |  | 138,469 |  | 350,774 |  | 979 | 825,176 |
|  | 32,844 |  | 3,796 |  | 185 |  | 32,809 |  | 615 |  | 18 |  | $\begin{array}{r} 31,114 \\ 1,400 \end{array}$ |  | 5,904 |  | $\begin{array}{r} 24,300 \\ 143,328 \end{array}$ |  | 73,961 |  | 7 | 64,131 |
|  | 453,940 |  | 63,159 |  | 1,195 |  | 303,368 |  | 1,406 |  | 29 |  | 242,027 |  | 25,703 |  | 306,097 |  | 424,735 |  | 986 | 889,307 |
|  | $(24,911)$ |  | $(20,979)$ |  | 855 |  | 59,832 |  | 5,421 |  | 171 |  | $(46,483)$ |  | 52,397 |  | $(36,097)$ |  | $(288,682)$ |  | (911) | 474,398 |
|  | 142,722 |  | 121,680 |  | (395) |  | 101,975 |  | 2,532 |  | 10,123 |  | 257,712 |  | 27,122 |  | 266,393 |  | 3,621,709 |  | 911 | 646,951 |
| \$ | 117,811 | \$ | 100,701 | \$ | 460 | \$ | 161,807 | \$ | 7,953 | \$ | 10,294 | \$ | 211,229 | \$ | 79,519 | \$ | 230,296 |  | 3,333,027 | \$ |  | \$1,121,349 |

The accompanying notes are an integral part of these financial statements.


Total liabilities and fund balance

STATEMENT OF ACTIVItIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses
Change in net assets
Beginning net assets
Ending net assets

| San Fernando |  |  |  | Geena Davis |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valley |  |  |  | Violence | Institute on |  |  |  |  | Awareness |
| Latina Fashionista | Coalition on |  |  | Rhythm \& | Prevention | Gender in |  |  | L\&W Fire |  | Connection |
| Fashionista | Gangs | baby2baby | LA Net | Greens | Coalition | Media | BCCQ | UHHP | Initiative | Legacy LA | Action |
| 0557 | 0562 | 0564 | 0566 | 0567 | 0568 | 0570 | 0571 | 0572 | 0574 | 0575 | 0576 |



| \$ | 140 | \$ | 33,002 | \$ | $\begin{array}{r} 1,489 \\ 111,779 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 52,811 \\ 286,851 \\ \hline \end{array}$ | \$ | 9,487 | \$ | $\begin{array}{r} 6,520 \\ 157,884 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 75,136 \\ 494,979 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 68,977 \\ 154,636 \\ \hline \end{array}$ | \$ |  | \$ | $187$ | \$ | $\begin{array}{r} 12,092 \\ 128,877 \\ \hline \end{array}$ | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 140 | \$ | 33,002 | \$ | 113,268 | \$ | 339,662 | \$ | 9,487 | \$ | 164,404 | \$ | 570,115 | \$ | 223,613 | \$ |  | \$ | 187 | \$ | 140,969 | \$ |  |


| \$ | - | \$ | - | \$ | 25,431 | \$ | - | \$ |  | \$ | 1,400 | \$ | 8,744 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | 1,000 |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 150 |  | 7,000 |  | 79,038 |  | - |  | 5,000 |  | 165,000 |  | 153,650 |  | 250,000 |  | - |  | - |  | 365,308 |  | - |
|  | - |  |  |  | - |  | 803,219 |  |  |  | 10,000 |  |  |  | - |  | - |  |  |  | 359,399 |  | - |
|  | - |  |  |  |  |  | - |  | - |  | 3,950 |  | - |  |  |  | - |  |  |  |  |  | - |
|  | - |  |  |  | - |  | 36,980 |  | - |  | - |  |  |  |  |  | - |  |  |  | 8,012 |  | - |
|  | - |  | 6,941 |  | - |  | - |  |  |  | 30 |  | 2,405 |  | - |  | - |  |  |  |  |  |  |
|  | - |  | 12,500 |  | 1,634 |  | - |  | - |  | - |  | 25,370 |  | - |  | - |  | - |  | 325 |  | - |
|  | - |  |  |  |  |  | - |  | - |  | - |  | 400 |  | - |  | - |  | - |  | - |  | - |
|  | 150 |  | 26,441 |  | 106,103 |  | 840,199 |  | 5,000 |  | 181,380 |  | 190,569 |  | 250,000 |  | - |  | - |  | 733,044 |  | - |
|  | - |  | 43,257 |  | 29,419 |  | 576,163 |  | 300 |  | 163,518 |  | 754,989 |  | 673,522 |  | 94,722 |  | - |  | 574,074 |  | 136 |
|  | 14 |  | $\begin{aligned} & 2,680 \\ & 3,000 \end{aligned}$ |  | 9,549 |  | 77,534 |  | 450 |  | 9,874 |  | 53,601 |  | $\begin{array}{r} 22,500 \\ 80,600 \\ \hline \end{array}$ |  | - |  | - |  | 74,504 |  | - |
|  | 14 |  | 48,937 |  | 38,968 |  | 653,697 |  | 750 |  | 173,392 |  | 808,590 |  | 776,622 |  | 94,722 |  | - |  | 648,578 |  | 136 |
|  | 136 |  | $(22,496)$ |  | 67,135 |  | 186,502 |  | 4,250 |  | 7,988 |  | $(618,021)$ |  | $(526,622)$ |  | $(94,722)$ |  | - |  | 84,466 |  | (136) |
|  | 4 |  | 55,498 |  | 44,644 |  | 100,349 |  | 5,237 |  | 149,896 |  | 1,113,000 |  | 681,258 |  | 94,722 |  | 187 |  | 44,411 |  | 136 |
| \$ | 140 | \$ | 33,002 | \$ | 111,779 | \$ | 286,851 | \$ | 9,487 | \$ | 157,884 | \$ | 494,979 | \$ | 154,636 | \$ | - | \$ | 187 | \$ | 128,877 | \$ | - |

The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets


The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

Statement of activities
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets


| \$ | 18,679 | \$ | - | \$ | 430 | \$ |  | \$ |  | \$ |  | \$ | - | \$ | 11,465 | \$ | 50 | \$ | 4,500 | \$ | - | \$ | 285 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 1,000 |
|  | 500 |  | - |  | 30,400 |  | - |  |  |  | 10,000 |  | - |  | 268,850 |  | 1,500 |  | 240 |  | - |  | 6,500 |
|  | - |  | 19,668 |  | - |  | - |  | - |  | - |  | . |  | 60,562 |  | - |  | 7,990 |  | - |  |  |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  |  |  | 640 |  |  |  | - |  | - |
|  | - |  | 86,000 |  | - |  | - |  |  |  |  |  | - |  |  |  |  |  |  |  | - |  |  |
|  | 9,791 |  | - |  | 802 |  | - |  | - |  |  |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 26,727 |  | - |  | (20) |  | - |  | - |  | - |  | - |  | 7,476 |  | 462 |  | - |  | - |  | 15,200 |
|  |  |  | - |  |  |  | - |  | - |  | - |  | - |  |  |  | 464 |  | - |  | - |  |  |
|  | 55,697 |  | 105,668 |  | 31,612 |  | - |  | - |  | 10,000 |  | - |  | 348,353 |  | 3,116 |  | 12,730 |  | - |  | 22,985 |
|  | 26,516 |  | 115,756 |  | 42,155 |  | 65 |  | 610 |  | 2,330 |  | 2,131 |  | 245,091 |  | 1,028 |  | 14,164 |  | 540 |  | 5,902 |
|  | 5,011 |  | 11,733 |  | 2,847 |  | - |  | - |  | 900 |  | - |  | 30,926 |  | 280 |  | 1,278 |  | - |  | 2,069 |
|  | 31,527 |  | 127,489 |  | 45,002 |  | 65 |  | 610 |  | 3,230 |  | 2,131 |  | 276,017 |  | 1,308 |  | 15,442 |  | 540 |  | 7,971 |
|  | 24,170 |  | $(21,821)$ |  | $(13,390)$ |  | (65) |  | (610) |  | 6,770 |  | $(2,131)$ |  | 72,336 |  | 1,808 |  | $(2,712)$ |  | (540) |  | 15,014 |
|  | 6,635 |  | 21,919 |  | 54,547 |  | 65 |  | 610 |  | 981 |  | 6,439 |  | $(12,766)$ |  | 937 |  | 5,484 |  | 540 |  | 3,806 |
| \$ | 30,805 | \$ | 98 | \$ | 41,157 | \$ | - | \$ | - | \$ | 7,751 | \$ | 4,308 | \$ | 59,570 | \$ | 2,745 | \$ | 2,772 | \$ | - | \$ | 18,820 |

The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income
$\quad$ Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets

|  |  | California | South LA |  |  |  | Alchemy |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Green LA | Walking in | Communities | Participation | Community | Perinatal | Specialty Care | Al Rodriguez | Annenberg | Kitchen | Mental Health |
| Comitiative | Memorial Fund | Foundation | PressFriends | My Vision | Senior Fellow |  |  |  |  |  |
| 0603 | 0605 | 0606 | 0607 | 0608 | 0609 | 0610 | 0611 | 0612 | 0613 | 0614 |

 20,346
$\qquad$ 25 $\qquad$
$\qquad$ -

25 $\qquad$ - $\qquad$
$\qquad$
$\qquad$


| \$ | $\begin{aligned} & 41,704 \\ & 66,241 \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 43 \\ 1,504 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 3,362 \\ 15,111 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 800 \\ 3,325 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 5,628 \\ 67,585 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 3,311 \\ 240,607 \\ \hline \end{array}$ | \$ | 8,700 | \$ | $(934)$ | \$ | $\begin{aligned} & 2,244 \\ & 1,823 \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 4,064 \\ (3,451) \end{gathered}$ | \$ | $\begin{array}{r} 201 \\ 20,940 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 107,945 | \$ | 1,547 | \$ | 18,473 | \$ | 4,125 | \$ | 73,213 | \$ | 243,918 | \$ | 8,700 | \$ | (934) | \$ | 4,067 | \$ | 613 | \$ | 21,141 |


| \$ | 1,050 | \$ | - | \$ | 14,760 | \$ |  | \$ | 3,779 | \$ | - | \$ | - | \$ | - | \$ | 2,900 | \$ | 9,400 | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  |  |  | - |  | - |  | - |  |  |  | 1,200 |  | 50 |  |  |
|  | 167,478 |  | 150 |  | 81,250 |  |  |  | 110,360 |  | 400,000 |  |  |  | - |  | 7,000 |  | 9,794 |  | 169 |
|  | 121,745 |  | - |  | - |  |  |  | 1,000 |  | - |  |  |  | - |  |  |  | - |  | - |
|  | - |  | - |  |  |  | - |  | - |  |  |  | - |  | - |  |  |  | 82 |  |  |
|  | 20,900 |  | - |  |  |  | 6,000 |  | - |  |  |  |  |  | 95,703 |  |  |  |  |  |  |
|  | 650 |  | - |  | - |  | - |  | 100 |  | - |  | - |  | - |  | 270 |  | - |  |  |
|  | 700 |  | - |  | 14,400 |  | - |  | 32,484 |  | 2,500 |  | - |  | - |  | 6,000 |  | 12,767 |  |  |
|  | - |  | - |  |  |  | - |  | 550 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 312,523 |  | 150 |  | 110,410 |  | 6,000 |  | 148,273 |  | 402,500 |  | - |  | 95,703 |  | 17,370 |  | 32,093 |  | 169 |
|  | 357,306 |  | 14,440 |  | 100,721 |  | 3,575 |  | 87,729 |  | 232,660 |  | - |  | 2,131 |  | 14,879 |  | 38,596 |  | 44,217 |
|  | 31,588 |  | 14 |  | 9,683 |  | 540 |  | 13,376 |  | $\begin{aligned} & 36,225 \\ & 29,760 \end{aligned}$ |  | - |  | 95,703 |  | 1,563 |  | 2,940 |  | 3,627 |
|  | 388,894 |  | 14,454 |  | 110,404 |  | 4,115 |  | 101,105 |  | 298,645 |  | - |  | 97,834 |  | 16,442 |  | 41,536 |  | 47,844 |
|  | $(76,371)$ |  | $(14,304)$ |  | 6 |  | 1,885 |  | 47,168 |  | 103,855 |  | - |  | $(2,131)$ |  | 928 |  | $(9,443)$ |  | $(47,675)$ |
|  | 142,612 |  | 15,808 |  | 15,105 |  | 1,440 |  | 20,417 |  | 136,752 |  | 8,700 |  | 1,197 |  | 895 |  | 5,992 |  | 68,615 |
| \$ | 66,241 | \$ | 1,504 | \$ | 15,111 | \$ | 3,325 | \$ | 67,585 | \$ | 240,607 | \$ | 8,700 | \$ | (934) | \$ | 1,823 | \$ | $(3,451)$ | \$ | 20,940 |

The accompanying notes are an integral part of these financial statements.
ATEMENT OF ACTIVITIES
Contributions - individual
Contributions - board
Corporation and foundation grants
Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support
Expenses
Program services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets

| The San |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technical |  | The Institute | Gabriel River |  |  |  |  |  |  |  |  |
| Support | Burbank | for | Discovery |  | Trustee |  |  | BIZFED | Rock $n$ Roll | Fair Trade | Emerging Art |
| Service | Green Alliance | Nonviolence | Center | SJLI | Initiative | ENCORE | ACCE | Institute | Camp for Girls | Judaica | Leaders |
| 0615 | 0616 | 0617 | 0618 | 0619 | 0620 | 0621 | 0622 | 0623 | 0624 | 0625 | 0626 |


| \$ | (85) | \$ | - | \$ | 8,728 | \$ | 18,200 | \$ | (245) | \$ | 3,726 | \$ | 8,257 | \$ | 36,519 | \$ | 37,669 | \$ | 20,182 | \$ | 5,668 | \$ | 5,506 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  |  | 95,000 |  | 1,000 |  |  |  |  |  |  |  |  |  |  |  |  |  | 59,000 |
|  | 145,000 |  | - |  | 10,000 |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | - |  | - |  | - |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | - |  | - |  | - |  | - |  | 1,494 |  | - |  | - |  | - |  | - |  |  |  |  |  |  |
| \$ | 144,915 | \$ | - | \$ | 18,728 | \$ | 113,200 | \$ | 2,249 | \$ | 3,726 | \$ | 8,257 | \$ | 36,519 | \$ | 37,669 | \$ | 20,182 | \$ | 5,668 | \$ | 64,506 |
| \$ | 608 | \$ | - | \$ | 5,913 | \$ | - | \$ | 75 | \$ | - | \$ | - | \$ |  | \$ | 34,266 | \$ | 499 | \$ | 2,490 | \$ | 199 |
|  | 144,307 |  | - |  | 12,815 |  | 113,200 |  | 2,174 |  | 3,726 |  | 8,257 |  | 36,519 |  | 3,403 |  | 19,683 |  | 3,178 |  | 64,307 |
| \$ | 144,915 | \$ |  | \$ | 18,728 | \$ | 113,200 | \$ | 2,249 | \$ | 3,726 | \$ | 8,257 | \$ | 36,519 | \$ | 37,669 | \$ | 20,182 | \$ | 5,668 | \$ | 64,506 |



The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

 AssetsCash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets

## Total liabilities and fund balance

STATEMENT OF ACTIVITIES
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees
Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees Strategic initiative and consulting fees

Total expenses

## Change in net assets

Beginning net assets
Ending net assets


| \$ | - | \$ | 500 | \$ |  | \$ | 9,406 | \$ | 10 | \$ | - | \$ | 200 | \$ | 15,505 | \$ | 3,450 | \$ | 155 | \$ | - | \$ | 1,578 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 2,500 |  | - |  | - |  | - |
|  | 15,000 |  | - |  | 53,500 |  | 13,690 |  | 239,312 |  | 16,395 |  | - |  | 27,600 |  | 20,250 |  | 10,000 |  | - |  | - |
|  | - |  | - |  |  |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | 650,000 |  | - |
|  | - |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  | - |  |  |  |  |  | - |
|  | - |  | - |  |  |  | - |  | - |  | - |  | - |  |  |  | - |  | - |  | - |  | - |
|  | - |  | - |  |  |  | 453 |  | 263 |  | 6,490 |  | - |  | - |  | - |  | - |  | - |  | - |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | 7,465 |  | - |  | - |  |  |  | - |
|  | - |  | - |  | - |  | - |  | 4,596 |  | - |  | - |  |  |  | - |  | - |  | - |  |  |
|  | 15,000 |  | 500 |  | 53,500 |  | 23,549 |  | 244,181 |  | 22,885 |  | 200 |  | 50,570 |  | 26,200 |  | 10,155 |  | 650,000 |  | 1,578 |
|  | 127,703 |  | - |  | 21,329 |  | 9,068 |  | 46,624 |  | 10,108 |  | - |  | 45,659 |  | 103 |  | 145 |  | 50,370 |  | 1,535 |
|  | $\begin{array}{r} 22,950 \\ 104,347 \\ \hline \end{array}$ |  | 45 |  | 2,745 |  | 2,120 |  | 12,129 |  | 2,060 |  | 18 |  | - |  | 1,458 |  | 464 |  | 58,500 |  | 142 |
|  | 255,000 |  | 45 |  | 24,074 |  | 11,188 |  | 58,753 |  | 12,168 |  | 18 |  | 45,659 |  | 1,561 |  | 609 |  | 108,870 |  | 1,677 |
|  | $(240,000)$ |  | 455 |  | 29,426 |  | 12,361 |  | 185,428 |  | 10,717 |  | 182 |  | 4,911 |  | 24,639 |  | 9,546 |  | 541,130 |  | (99) |
|  | 240,000 |  |  |  |  |  |  |  |  |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
| \$ | - | \$ | 455 | \$ | 29,426 | \$ | 12,361 | \$ | 185,428 | \$ | 10,717 | \$ | 182 | \$ | 4,911 | \$ | 24,639 | \$ | 9,546 | \$ | 541,130 | \$ | (99) |

The accompanying notes are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION

Assets
Cash and cash equivalents Grants receivable
Contracts receivable
Discount on grants receivable
Prepaid expenses and other assets

## Total assets

Liabilities
Total liabilities
Total net assets
Total liabilities and fund balance

STATEMENT OF ACTIVIties
Revenues and support
Contributions - individual
Contributions - board
Corporation and foundation grants Government revenue
Membership dues
Contract and consulting fees
Conference and workshop fees Special events
Other income

> Total revenue and support

Expenses
Program services
Supporting services
Project administration fees
Strategic initiative and consulting fees
Total expenses

## Change in net assets

Beginning net assets
Ending net assets


| \$ |  | \$ |  | \$ |  | \$ | - | \$ | 100 | \$ | - | \$ | 590,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | - |  | - |  |  |  | . |  | - |  | 29,489 |
|  | - |  | 1,500 |  | 240,000 |  |  |  | - |  | - |  | 9,003,270 |
|  | 14,773 |  |  |  |  |  |  |  |  |  | 40,682 |  | 3,420,257 |
|  |  |  |  |  |  |  |  |  | - |  |  |  | 224,368 |
|  | - |  |  |  |  |  |  |  |  |  |  |  | 483,616 |
|  | - |  |  |  |  |  |  |  |  |  |  |  | 591,011 |
|  | - |  |  |  |  |  |  |  | - |  |  |  | 902,892 |
|  | - |  |  |  | - |  | - |  | 2,842 |  | - |  | 92,256 |
|  | 14,773 |  | 1,500 |  | 240,000 |  | - |  | 2,942 |  | 40,682 |  | 15,337,420 |
|  | 6,500 |  | 4,223 |  | 25 |  | - |  | 5,413 |  |  |  | 14,467,486 |
|  | 1,773 |  | 135 |  | - |  |  |  |  |  | - |  | 1,510,832 |
|  | - |  |  |  | - |  | 9,032 |  | - |  |  |  | 651,374 |
|  | 8,273 |  | 4,358 |  | 25 |  | 9,032 |  | 5,413 |  | - |  | 16,629,692 |
|  | 6,500 |  | $(2,858)$ |  | 239,975 |  | $(9,032)$ |  | $(2,471)$ |  | 40,682 |  | $(1,292,272)$ |
|  | - |  | - |  | - |  | 9,032 |  | 9,862 |  | - |  | 13,725,610 |
| \$ | 6,500 | \$ | $(2,858)$ | \$ | 239,975 | \$ | - | \$ | 7,391 | \$ | 40,682 | \$ | 12,433,338 |

The accompanying notes are an integral part of these financial statements.

